

bulletin

The official member magazine of the American Academy of Otolaryngology—Head and Neck Surgery

DECEMBER 2017/JANUARY 2018



Advocacy

Education & Knowledge

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Education & Knowledge

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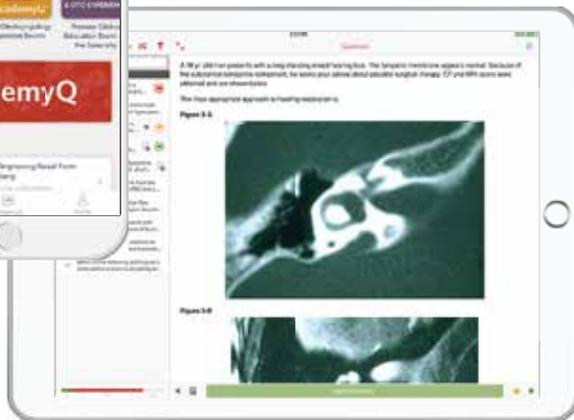
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Building on success

Every year, I look forward to this issue of the *Bulletin* for the annual report. This comprehensive review of the current state of our American Academy of Otolaryngology—Head and Neck Surgery (AAO-HNS) and Foundation identifies meaningful accomplishments resulting from the dedication and commitment of our membership and staff.

The Academy is committed to optimizing **member value** and delivering consistently high-level programming at every opportunity. Every initiative is undertaken with the Academy’s mission, vision, and strategic plan in mind. This often requires aspirational, fiscal, and organizational review with course corrections and adjustments to ensure flexible but disciplined processes that result in measurable deliverables and meaningful outcomes for our members and the public.

Although we accomplished a lot during the past year, there are many challenges ahead. With these challenges come enormous opportunities requiring specialty unity and greater member participation.

In early December, members of the Boards of Directors (BOD) and other selected stakeholders successfully concluded a two-day **Strategic Planning Meeting** at the Academy headquarters in Alexandria, VA. Suffice it to say, introspection, reassessment, and realignment of the vision and strategic plan to contemporaneously address current and future changes in our field were achieved. A final document will provide our organization a strategic roadmap for the next three to five years. Pursuing this course will enable our members to achieve excellence in delivering the best ear, nose, and throat care through professional and public education, research, health policy, and advocacy, consistent with our mission.

One of the key strategies moving forward is enhanced **specialty unity**. While our sister societies are strong and provide excellent education and resources for our subspecialty members, we must do more than pay lip service to the concept of specialty unity by standing together to achieve our common goals.

We will continue to refine opportunities for continuous learning with burgeoning opportunities like AcademyU® and the evolution of the **Comprehensive Curriculum** and **OTOSource**. These provide comprehensive education resources to residents in training and practicing otolaryngologists across all settings and at all stages of their careers, in the United States and globally. Herein lies another opportunity to reinforce specialty unity and optimize science and education.

The committee application process is nearing completion, and this will garner support from almost 1,500 members participating in more than 70 committees. In addition, the Call for Science and Education for the AAO-HNSF 2018 Annual Meeting & OTO Experience in Atlanta, GA, has been made. In response to member feedback, you will notice changes that address streamlining of the scientific session application process, expert series, and panel presentations. In addition, the Foundation has committed to increase the presence of a diverse population of presenters in all aspects of Foundation activities, calling for enhanced diversity with respect to presentations and panelists, beginning in Atlanta.

In the year ahead, we will build on these successes as the **Physician Wellness and Future of Otolaryngology Task Forces** activities progress. Finding ways to make the practice of otolaryngology less complex and more joyful and rewarding remain priorities. We recognize the importance of addressing changing education and training needs by looking at future training models and the roles of simulation, gamification, virtual reality, and artificial intelligence. Workforce issues and incorporation of Advanced Practice Providers (APPs) will be further developed. Deliberations with health policy makers, insurers, and other key stakeholders will continue on a variety of regulatory and socioeconomic issues, including lessening encumbrance related to electronic health records. The Reg-entSM clinical data registry will become a more powerful tool in your practice as the number of clinical measures rapidly increase, allowing for more meaningful CMS MIPS and Quality Reporting, FDA product surveillance, and even MOC and MOL. Discussions with the American Board of Otolaryngology will continue in refining a process for optimizing “continuous certification” and education while reducing physician burden.

I would like to recognize the insightful leadership, commitment, and dedication of our younger otolaryngology community, specifically the **Section for Residents and Fellows-in-Training (SRF)**, **Peter M. Vila, MD, MSPH**, past chair, and **Young Physician Section (YPS)**, **Jeffrey C. Liu, MD**, past chair. These diverse groups—future Academy leadership and surgeon scientists—are two fundamental requirements for ongoing growth and innovation in otolaryngology ... living our mission and vision.

Onward and forward to Atlanta, October 7-10, 2018! ■



Gavin Setzen, MD
AAO-HNS/F President

“Pursuing this course will enable our members to achieve excellence in delivering the best ear, nose, and throat care through professional and public education, research, health policy, and advocacy, consistent with our mission.”



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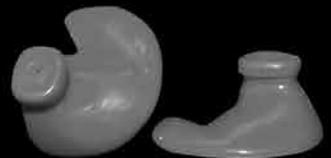


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Looking ahead

Around the world, 2017 has been a volatile year politically and socially, particularly in the United States. The anticipated systemic change to the healthcare delivery system never materialized, and both patients and their physicians continue to live in a largely unpredictable ecosphere as they try to provide and receive the care they need. Perhaps in 2018 we can graduate from the “narrow focus” of partisan issues to a fresh, comprehensive, global evaluation of the current system. Perhaps we can craft a solution that benefits the patients of this country above the individual interests of the market participants.

Despite the lack of progress in system reform, there have been several major developments that will prove to have long-term positive implications for physicians and society. The recognition of the urgency in promoting physician and provider wellness has created significant momentum, resulting in resource allocation and escalating program development to promote improvement in this area. The Academy has launched its own wellness campaign and is working collaboratively with multiple organizations to effect change. The federal government has acknowledged that the role of the ever-increasing regulatory burden has contributed to the problem. The government is in the process of rolling back many of these regulations, as well as considering changing the documentation requirements for payment.

Physicians of all specialties have expressed concern over the maintenance of certification (MOC) process as it currently exists. State legislative efforts to limit the use of MOC and potentially alter physician self-regulation have resulted in a consensus opinion that the MOC process is not working for many in its current form. There is already significant movement away from the 10-year exam to a more continuous and practice-relevant system of learning and assessment. The AAO-HNS and the American Board of Otolaryngology released a joint statement addressing this issue, read it on page 10.

In December, the Academy and Foundation completed the first phase of strategic planning that will create our vision for the next three to five years. This consisted of telephone interviews by our facilitator, Paul Meyer, with a broad representation of membership, practice administrators, insurers, corporate supporters, hospital system leaders, specialty society leaders, and past officers. This was followed by a face-to-face meeting

including members of the Boards of Directors (BODs), component society leaders, a representative from the Diversity and Inclusion and Ethics Committees, and private practitioners. Robust discussion and participation by both groups produced the input necessary to formulate this vision. The BODs will approve the resultant document, and then the necessary resources will be aligned and allocated to achieve the stated goals.

As you will see from our Annual Report, the Academy and Foundation members and staff have accomplished a great deal this year. Working independently and through coalitions with those of like interests, we have made progress on the legislative, regulatory, and private payer fronts. Our Annual Meeting app was awarded the “Best Mobile App 2016” for the AAO-HNSF 2016 Annual Meeting & OTO Experience at the Trade Show Executive Gold 100 Awards & Summit, held in September 2017. Our clinical data registry, Reg-entSM, was recertified as a qualified clinical data registry, and we submitted a record number of new measures for consideration for 2018. We launched a new journal, *OTO Open* (already achieving acceptance to the scholarly open access database, DOAJ); initiated our new version of *OTO News* that each member can personalize based on his or her own needs; were instrumental in inserting patient protection clauses into the over-the-counter (OTC) hearing aid bill; continued to expand content and access for AcademyU[®]; launched our Future of Otolaryngology and Physician Wellness Task Forces; and held our first International Advisory Board meeting in Chicago, IL. We also have completed the refinancing of our headquarters building in Alexandria, VA. This will free up additional money for projects identified by the strategic plan.

There are a number of critical issues facing our members and patients in the next several years that will begin to come into focus during the upcoming year. It appears unlikely that there will be a widespread federal healthcare reform package, but we hope to be able to chip away at the regulatory burden facing otolaryngologists in all areas of practice. There will be significant activity on the regulatory front and at the state level this year. Highlights include the FDA regulations for OTC hearing aids, MOC legislation, and an increasing level of scope-of-practice bills by Allied health providers. We have already planned our strategy and will be ready to act as these come down. The leadership, staff, and I wish you all a great 2018. ■



James C. Denny III, MD
AAO-HNS/F EVP/CEO

“Working independently and through coalitions with those of like interests, we have made progress on the legislative, regulatory, and private payer fronts.”

BOARD OF GOVERNORS

I will not take these things for granted

■ Susan R. Cordes, MD

Chair, BOG Legislative Affairs Committee

*“Flowers in the garden
Laughter in the hall
Children in the park
I will not take these things for granted”
—Toad the Wet Sprocket*

Devastating hurricanes, mass shootings, rampant wildfires. Such tragedies naturally cause one to take pause and reassess priorities. It is easy



to take for granted the hard work and dedication that others devote to making everyone’s lives better and safer. It is also easy to take for granted what countless individuals in the Academy do

every day on our behalf to make our patients safer, our practices healthier, and keep our specialty advancing. Anyone who has been involved in leadership or committee work for the Academy can appreciate the amount of time, talent, and treasure that our otolaryngologist colleagues volunteer to help keep the Academy functioning. And this is added to the work of full-time Academy staff, whose dedication is unequalled.

Evening conference calls, weekend meetings and conferences, and many hours above and beyond patient care are all par for the course. So why would anyone want to take on this challenge? There are many reasons that being involved in the Academy can be highly rewarding. Here are just a few.

Impact. As physicians, we are accustomed to making a meaningful impact on people’s lives every day. By working on behalf of the

greater otolaryngology community or advocating for patients on a state or national level, it is possible to make that impact exponentially greater and benefit our colleagues and patients across the globe.

Giving Back. In spite of the many challenges that we face in the healthcare environment today, physicians are fortunate. We are intelligent and talented. We have secure jobs. We are respected. We have a good quality of life. In appreciation for those who have contributed to making our profession so successful, Academy service is a way to give back to our specialty.

Professional Satisfaction. Throughout our lives, we have been coached to be “well-rounded.” It was not enough to be the smartest or the most talented in just one area. Likewise, in our professional lives, it is far more satisfying to have a well-rounded career that goes beyond patient care. That may include community service, humanitarian work, and/or service to the Academy.

Networking. Networking can carry the connotation of making connections to attain advancement in one’s career, but in the case of Academy service, networking means integrating into the greater otolaryngology community. Over the course of meetings and conference calls, it is only natural to get to know colleagues across the country and around the world, which is satisfying professionally and personally.

Saving the best for last ... **Fun.** Work does not seem like work when we are having fun. Being on a committee or in a leadership position is fun. It is enjoyable to connect with colleagues, share stories, laugh together, and support each other.

It doesn’t have to take a tragedy to take a step back and appreciate what we have.

Do not take these things for granted. ■

2018 Leadership Forum & BOG Spring Meeting

Make plans to attend the AAO-HNS/F 2018 Leadership Forum & BOG Spring Meeting, March 9-12, 2018, in Alexandria, VA. #BOGMTG18

The event kicks off with a State OTO Society Roundtable, which provides society leaders, executive directors, and society administrators an opportunity to network, share best practices, and improve collaboration among different states and regions. You are invited to a Welcome and Networking Reception where you will have direct access to engage a majority of the Academy’s leadership.

The weekend will also consist of leadership development and mentoring opportunities, renowned keynote speakers, BOG committee meetings, state society engagement discussions and tips, the BOG General Assembly, Business of Medicine panel discussions, the

BOG-sponsored AAO-HNS/F President-Elect Candidate Forum, and “Insider” legislative, regulatory, and political updates.

Free CME credit will be awarded for select education sessions.

Registration is complimentary to all AAO-HNS members who are otolaryngology practitioners. However, you must register and your membership dues must be current to attend.

Housing Deadline:

Wednesday, February 7, 2018

Registration Deadline:

Friday, March 2, 2018

Visit www.entnet.org/leadershipforum for more information, to register, or to book your hotel. ■

In memoriam

We recognize the passing of the following members in 2017 (as of November 18). Listing indicates Academy member category, Residency Training program, and year of residency completion.

Fred E. Aengst, MD
Fellow, Manhattan Eye Ear Throat Hospital, 1967

Kenji Aimi, MD, PhD
Fellow, University of Illinois College of Medicine at Chicago, 1959

Thomas V. Barker, MD
Fellow, Stanford University, 1982

Matthew Barton, MD
Resident, Washington University/B-JH/SLCH Consortium, 2017

Walter M. Belenky, MD
Fellow, Wayne State University/Detroit Medical Center, 1968

Edward E. Bellens, MD
Virginia Commonwealth Health Systems, 1970

Thomas J. Benda Sr., MD
Fellow, University of Iowa Hospital and Clinics, 1957

Brooke A. Beyer, MD
Fellow, Washington Hospital Center, 1957

M. Joseph Bowler, MD
Fellow, Henry Ford Hospital, 1970

Joseph B. Carter, MD
Sci. Fellow, University of Minnesota, 1980

Lawrence L. Cohen, MD
Fellow, University of Illinois Research Ed, 1949

Robert W. Cowden, MD
Fellow, Tulane University, 1980

Adel SH. El-Deiry, MD
Fellow, McGill University, 1974

William H. Falor Jr., MD
Fellow, Fitzsimmons Army Medical Center, 1977

John M. Fredrickson, MD
Fellow, University of Chicago, 1963

Frank C. Hill, MD
Fellow, Fitzsimmons Army Medical Center, 1982

Bernard E. Hoenk, MD
Fellow, University of Iowa Hospital and Clinics, 1967

Stephen P. Hogg, MD
Fellow, University of Cincinnati Medical Center, 1949

Donald R. Ingram, MD
Fellow, Henry Ford Hospital, 1967

David S. Killebrew, MD
Fellow, Washington University/B-JH/SLCH Consortium, 1978

Robert C. Kratz, MD
Fellow, University of Cincinnati Medical Center, 1955

Roger H. Lehman, MD
Fellow, Medical College of Wisconsin, 1951

Anthony J. Maniglia, MD
Fellow, SUNY Health Science Center at Brooklyn (Downstate), 1968

James J. Markovich, MD
Fellow, SUNY Upstate Medical University, 1968

Gregory J. Matz, MD
Fellow, University of Chicago, 1967

J. Gail Neely, MD
Fellow, Baylor College of Medicine, 1972

Shokri Radpour, MD
Fellow, SUNY Health Science Center at Brooklyn (Downstate), 1957

Robert G. Reaves, MD
Fellow, Baltimore EENT Hospital NY, 1949

Benito B. Rish, MD
Fellow, Bronx Veterans Administration, 1950

Robert E. Ryan Sr., MD
Fellow, Mayo Graduate School of Medicine (Rochester), 1947

Michael F. Saviano, MD
Fellow, Johns Hopkins University, 1967

Anthony N. Scalco, MD
Fellow, Tulane University, 1955

Michael Schrom, MD, PhD
Fellow, Albany Medical Center, 1989

Vern B. Tubergen, MD
Fellow, University of Rochester, 1974



2018 health policy scholarship open

The American Academy of Otolaryngology–Head and Neck Surgery (AAO-HNS) and the American College of Surgeons (ACS) offer an annual scholarship to subsidize attendance and participation in the Executive Leadership Program in Health Policy and Management at Brandeis University. This year’s course takes place June 3-9, 2018. The monetary value of the award is \$8,000 and is to be used toward the cost of tuition, travel, housing, and subsistence during the period of the course.

The award is open to surgeons who are members in good standing of both the AAO-HNS and the ACS. Applicants must be at least 30 years old, but under 60, on the date the completed application is filed.

The closing date for receipt of applications is February 1, 2018. A committee consisting of AAO-HNS and ACS members will select an awardee. All applicants will be notified of the outcome of the selection process by early April 2018.

To review the full list of application requirements, visit www.entnet.org/content/health-policy-scholarship. ■

RESIDENT PROFILE

Nathan C. Grohmann, MD

Division of Otolaryngology, University of Vermont Medical Center

The journey of every otolaryngologist–head and neck surgeon is unique, often grounded in inspired dedication for the life-altering effects the specialty can have on patients and their lives. Such is the case with this issue’s profiled resident, fifth-year Chief Resident **Nathan C. Grohmann, MD**, with the Division of Otolaryngology at the University of Vermont Medical Center.

“This specialty is about being able to work on the areas of the body that are so important to how we are perceived as people, and our ability and responsibility to affect lives in profound ways through medical therapy and surgery,” said Dr. Grohmann.

Hailing from the small town of Weimar, TX, Dr. Grohmann was one of 64 students in his high school graduating class. He attended Baylor University for undergraduate school and obtained his medical degree from the Baylor College of Medicine in 2013.

“Surgery as a career entered my mind in undergraduate, and the interest never faded throughout medical school. What I found was that the patients who fascinated me the most and the mentors with whom I fit in best were all in the specialty of otolaryngology,” he said.

In seeking a residency in otolaryngology, Dr. Grohmann applied all around the United States and ended up matching at the University of Vermont in Burlington, VT.

“I have loved my experience in Vermont, which is a complete change from Texas in so many ways,” he said. “Within residency itself, I have had fantastic mentors in all the subspecialties of otolaryngology. But in particular, I have loved taking care of patients with head and neck cancer.”

Next on Dr. Grohmann’s journey is a fellowship in head and neck cancer, to begin in July 2018 at the University of Pittsburgh. Beyond that, he envisions a career in academic



medicine and research and taking care of more advanced cases.

“I have this crazy idea that I want to do a second fellowship in skull-base surgery and am now applying for a second fellowship for the 2019-2020 academic year,” he said. “I want to be one of the people that helps advance our field for the field itself, but more importantly, for patients.”

Entrance into the world of practicing physician and in particular practicing otolaryngologist–head and neck surgeon is entry into the current culture of healthcare reform. (See “Shifting the healthcare debate” <https://bulletin.entnet.org/article/shifting-the-healthcare-debate> and “The path to healthcare reform” <https://bulletin.entnet.org/article/the-path-to-healthcare-reform>.) Dr. Grohman provided his resident perspective on some of the challenges and opportunities physicians face.

“We are at the cusp of some truly phenomenal technological breakthroughs for all of medicine and not just otolaryngology,” he said. “Yet, in many ways, we find ourselves cursing at our computer screens because the interfaces are clunky, slow, ineffective, and time-consuming. The goal would be improved efficiency to really sit down with our patients and provide more time for them instead of looking at our computer screens.”

Another concern of Dr. Grohmann’s is use of information and patient privacy.

“The end result of these advancements should not be used in ways that would increase economic burdens for patients or make already vulnerable people more vulnerable,” he said. “Having the Academy continue to play a part in ongoing healthcare policy discussions is essential to making sure that the collected information is used exclusively for the good of our patients.”

Physician wellness is another important topic that Dr. Grohmann identifies as a challenge for the medical profession.

“I think it is important that the Academy is addressing this issue head-on,” he said. “We are working with not only some of the most talented people in medicine, but some of the most intelligent people in the world. To have that talent wasted or squandered due to physician burn-out is a real tragedy, and it is crucial that our Academy continues to maintain leadership in this area and focus on our wellness.”

Dr. Grohmann notes the value of his membership in the Academy as an essential resource for success. From access to cutting-edge research and study materials to attending the Annual Meeting for innovative lectures by world-renowned leaders of the specialty, the Academy offers him a multitude of benefits and opportunity as a resident member.

“Getting involved in the specialty can mean not only being involved in one of the Academy committees, but also being involved in research and resident education,” he said. “That is how we, as residents, can engage in our specialty and the Academy.”

Also interwoven in the tapestry of Dr. Grohmann’s journey, as a person and as a physician, is his commitment to community service and global humanitarian efforts.

“Service has long played a defining role in my life—from Boy Scouts as a teenager, to medical service in Honduras as an undergraduate student, and to leadership positions in medical school. I foresee that my commitment to service will continue to play out in the international arena throughout my medical career.” ■

Academy collaborates with Anthem to update balloon medical policy

On November 9, 2017, Anthem released an updated balloon sinus ostial dilation (BSOD) medical policy, defining BSOD as medically necessary (rather than investigational) for treatment of chronic rhinosinusitis (CRS) and recurrent acute rhinosinusitis (RARS) when standard criteria are met. This advancement is part of an ongoing advocacy effort with private payers, including Anthem, to foster positive working relationships between Academy leaders, staff, and national medical directors.

The most recent private payer advocacy efforts restarted this past summer, when Anthem requested the Academy assist with its medical policy review. The AAO-HNS Health Policy Team collaborated with physician leaders from the Academy’s Rhinology & Paranasal Sinus (RPS) Committee and 3P Workgroup to develop a comment letter on the BSOD medical policy, detailing concerns with the policy.

The Academy addressed BSOD as the accepted alternative procedure to functional endoscopic sinus surgery for the treatment of CRS in a select subset of patients. Furthermore, the Academy explained that the studies cited in the medical policy demonstrated BSOD as effective at improving systems in CRS and RARS for at least one to two years—a length of time that many physicians would not categorize as short-term.

The Academy also argued that a critique of studies on the basis of their use of SNOT-20 scores was an invalidation of an entire body of literature in the field of rhinology, as such scores were commonly used as the standard in studies in patients with sinusitis.

AAO-HNS also shared the recently updated Position Statement on Dilation of Sinuses www.entnet.org/?q=node/542, requesting it be reviewed in conjunction with the extensive list of medical literature provided in the references.

Finally, the Academy shared the 13 approved clinical consensus statements on balloon dilation of the sinuses. These were developed by an expert panel of otolaryngologists representing the Academy and otolaryngology subspecialties, and addressed patient criteria, perioperative considerations, and outcomes. To read more, visit www.entnet.org/content/aao-hnsf-presents-new-clinical-consensus-statement-balloon-dilation-sinuses.

This successful medical policy update was a result of years of dedicated advocacy from physicians serving on the RPS Committee and the 3P Workgroup. The Academy is thrilled to see the benefits of collaboration and the positive impact on physician members and their patients.

To read more about these efforts and other private payer advocacy wins, visit www.entnet.org/content/private-payer-advocacy. ■

Impact of federal tax reform effort

On Capitol Hill, Members of Congress are negotiating comprehensive tax reform legislation that may significantly impact AAO-HNS members and their practices. Notwithstanding the proposal’s effect on individual tax rates and itemized deductions, the legislation may modify tax rules relating to small business income (particularly pass-through entities), as well as the

deductibility of student loan interest.

The U.S. House of Representatives passed its \$5.5 trillion reform proposal on November 16 by a mostly partisan vote of 227-205. The U.S. Senate passed its comprehensive package, which includes a provision to repeal the Affordable Care Act’s personal mandate, on December 2. Unless one chamber elects to pass the other chamber’s bill, a House/Senate

conference committee is necessary to reconcile differences between the two proposals.

The AAO-HNS, along with others in the physician community, are communicating with key leaders in the House and Senate to ensure lawmakers are aware of our concerns and acting to appropriately address the ill-advised provisions prior to final passage. ■

The future of the ENT office

The AAO-HNSF 2017 Annual Meeting & OTO Experience premiered the **Practice of the Future Pavilion**, a venue designed to highlight new technologies, equipment, and services that could be found in four rooms of an otolaryngologist's office or hospital. We focused on the waiting room, examination room, operating room, and a room dedicated to education and training.

Located in the middle of the OTO Experience, this new venue garnered a lot of attention.

The Waiting Room: AllMeds™ Specialty Practice Services demonstrated its medical records technology along with its practice management software and billing collection services. This type of technology also extended into the examination room.

The Examination Room: ATMOS Inc., displayed ENT workstations. A new company, dB Diagnostic Systems™, introduced hearing testing software called Hearing Healthcare Pro™. ENT-Cloud showed its medical records technology. Another new company, Hoana Medical, brought in its Lifebed, a portable diagnostics device. PENTAX Medical demonstrated its video processors, and Reliance Medical Products / Haag-Streit displayed one of its examination chair units.

The Education and Training Room: Entellus Medical™ showed its techniques with balloon sinus dilation and displayed its cliq pump,

wireless camera, surgical tools, and balloons. Four companies new to our meeting also participated: Materialise demonstrated its 3-D printer and displayed models that were printed onsite; nDorse introduced its mobile app that allows positive reinforcement and feedback among colleagues; Tobii Pro showed its eye-tracking solution and how it can be used in training surgeons; and VRmagic demonstrated its virtual reality medical simulator technology.

The Operating Room: BR Surgical LLC OPTOMIC® had its ENT training station in the education and training room and its operating chair unit in the operating room. This unit is unique because it includes the chair, ENT treatment cabinet, and video technology all in one compact space. ClaroNAV, Inc., had its ENT Navigation System, NaviENT, on display to show its enhanced productivity for surgeons. Finally, Medical Digital Developers LLC, revealed how its D-Scope Systems is capable of connecting to any medical camera.

These companies assisted us in debuting our newest, cutting-edge otolaryngology experience by providing our medical professional attendees the hands-on opportunity to see how these new products and services can offer innovative solutions on a day-to-day basis. Join us at the 2018 Annual Meeting in Atlanta, GA, for the opportunity to see, touch, and imagine the Practice of the Future. ■



AllMeds™ Specialty Practice Service
www.allmeds.com

ATMOS Inc.
www.atmosmedical.com/business-unit-system-integration

BR Surgical LLC /OPTOMIC®
www.brsurgical.com/cms

ClaroNAV, Inc.
www.claronav.com

dB Diagnostic Systems™
www.portal.dbdsys.com

ENT-Cloud
www.ent-cloud.com

Entellus Medical™
www.entellusmedical.com

Hoana Medical
www.oceanit.com/lifebed-hoana-medical

Materialise
www.materialise.com/en/home

Medical Digital Developers, LLC dba
D-Scope Systems
www.dsopesystems.com

nDorse, LLC
www.ndorse.net

PENTAX Medical
www.pentaxmedical.com/pentax/service/global

Reliance Medical Products/Haag-Streit
www.haag-streit.com/haag-streit-usa

Tobii Pro
www.tobiiipro.com

VRmagic
www.vrmagic.com

Joint statement on professional self-regulation and continuous certification

The American Academy of Otolaryngology—Head and Neck Surgery and the American Board of Otolaryngology are strongly committed to the promotion of professionalism and safe, high-quality care through professional self-regulation. We feel this is best accomplished through ongoing lifelong participation in high-quality, meaningful, and relevant learning activities as well as ongoing assessment related to an otolaryngologist-head and neck surgeon's current practice. We support the concept of designing learning and assessment activities that can be integrated into the physician's normal workflow. We recognize that these activities require constant development and continuous improvement, including incorporation of feedback from practicing otolaryngologist-head and neck surgeons. ■

Inaugural IAB General Assembly

The inaugural meeting of the International Advisory Board (IAB) General Assembly took place at the AAO-HNSF 2017 Annual Meeting & OTO Experience in Chicago, IL, with participation from 32 International Corresponding Societies (ICS) and representatives from 50 countries.

Under the leadership of **Johan J. Fagan, MD**, of Cape Town, South Africa, and **Sady Selaimen da Costa, MD, PhD**, of Porto Alegre, Brazil—the chair and vice chair of the IAB, respectively—global otolaryngology is now formally

embedded in the larger structure of the American Academy of Otolaryngology—Head and Neck Surgery Foundation (AAO-HNSF), opening new vistas of potential communication and collaborative work.

In his welcome address to the international assembly, **Gregory W. Randolph, MD** (then-president of the AAO-HNS/F), commended responsibility to the IAB “to move forward with global otolaryngology collaborative care, research, education, and communication around the world for our patients.” ■



Barbara S. Grandison, MD
Caribbean Association of Otolaryngology

YOU ARE THE STRENGTH OF THE SPECIALTY AND A TRAILBLAZER IN HEALTHCARE.

NOW IT'S TIME TO MAKE IT KNOWN.



#IAMOTO

CONNECT | SHARE | INSPIRE

Academy members and the otolaryngology—head and neck surgery global community are the strength of the specialty and trailblazers in healthcare. The Academy encourages the use of #IAMOTO when sharing your contributions through Tweets, Facebook or blog posts, Instagram messages, insightful articles, or words of wisdom on other social media.

AAO-HNSF 2018 ANNUAL MEETING & OTO EXPERIENCE

Answering the call for science

After the unveiling of new aspects to the AAO-HSNF 2018 Annual Meeting & OTO Experience, **Mark K. Wax, MD**, Annual Meeting program coordinator, shared the vision of providing cutting-edge, state-of-the-art education opportunities that fully represent the diversity that makes up the international field of otolaryngology–head and neck surgery.



Mark K. Wax, MD

For the 2018 Annual Meeting, the names of program categories have changed. What used to be known as Instruction Courses

will now be called **Expert Series**. The previous Miniseminars category will now be referenced as **Panel Presentations**. International Symposium, Masters of Surgery Video Presentations, and Scientific Oral/Poster Abstracts remain the same as in past years.

“As we consider the program in total, we look at what topics the attendees want their area of focused learning to be and we work to integrate that throughout the entire spectrum of the meeting,” Dr. Wax explained. “Renaming the program categories better represents what it is learners expect from those continuous learning experiences and it better drives the development of the program to meet those needs.”

Another important change is the single timeframe for submissions. For the 2018 Annual Meeting, the submission site is open through 11:59 pm EST, January 17, 2018, and it accepts all program categories. In years past, there were two open submission timeframes.

“Not only does having all proposals submitted at the same time benefit the

“

It is simply in our nature. We love to learn. The AAO-HNS Foundation provides continuous learning opportunities like no other. To be a part of that has been and continues to be a remarkable experience.”

”

– Mark K. Wax, MD

Program Committee in being able to look at all the submissions in total, it makes it easier on presenters in ensuring their submissions are in on time and connected to the correct program category,” said Dr. Wax, who has been an integral part of education program development for the Annual Meeting and education offerings from the Foundation for approximately 15 years.

“Continuous learning is fundamental to the practicing otolaryngologist,” he said. “It is simply in our nature. We love to learn. The AAO-HNS Foundation provides continuous learning opportunities like no other. To be a part of that has been and continues to be a remarkable experience.”

The AAO-HNSF leadership and Dr. Wax endorse a concerted effort to assure that the 2018 program provides a diverse portfolio of presenters, experience, backgrounds, perspectives, topics, and much more. “The Foundation is committed to creating a larger footprint in the diversity of our education offerings as well as those who present at the Annual Meeting. We recognize that the program must address the educational wants and needs of a diverse population as well as build on the cultural competence of our specialty overall.”

Dr. Wax also noted the expanding international track as an enhanced value to the Annual Meeting experience. “The international community is a broad representation and essential piece to the Academy and the Annual Meeting. Medicine and healthcare are different all over the world. As we look to the international program offerings, we must remember that while we have a lot to offer to the international community, the international community has a lot to offer to us.”

Making the jump from experiencing the Annual Meeting as an attendee to presenting one’s work can be daunting for some. “The best advice I can give is to start early and find a mentor who can help you throughout the process, especially in writing a good abstract. It is often the abstract that makes the difference between a proposal being selected or declined,” Dr. Wax said.

“If you have a great idea, you need to get other people involved so that you can build the quality of your presentation based on the feedback from your mentor or those more experienced in the field. You can build your network not only in your local healthcare community but also through involvement in the Academy—by applying to serve on a committee or joining



the Section for Residents and Fellows-in-Training, Young Physicians Sections, or Women in Otolaryngology Section,” he said. “Another important aspect of presenting is having the charisma to engage your audience for a positive learning experience. Find mentors who can help you with both writing a good abstract and developing a presentation style that captivates your audience.”

When asked why an individual should submit a proposal, Dr. Wax discussed how the essence of continuous learning occurs when knowledge and experience are transmitted from one to another. He said this can benefit the presenters in sharing their findings as well as the otolaryngology–head and neck surgery community and the patients served. “We are all educators in one way or another, and we find that as we go out and practice, things are sometimes very different than the way we were taught. Perhaps you have an interesting case study, or you developed a new treatment algorithm. There is great value in sharing that experience and spreading that knowledge with your peers—for you, them, and our patients.”

According to Dr. Wax, the proposal submission process can be competitive and, of course, the Annual Meeting Program Committee can’t accept all presentations. “Even if your presentation is not accepted, there is great experience to be gained. Not only are you improving your abstract writing abilities, but you are building networks of connections through mentorship and colleague engagement.”

While the education program provides attendees with a global perspective of scientific research, experience, and practice, Dr. Wax shared the overall value provided by attending the Annual Meeting. “There is no other venue like the Annual Meeting where you can get the face-to-face experience with your peers and interaction with world-renowned leaders. Even more, with the OTO Experience, you get all the latest equipment, technology, and advancements in one place. It is a great place to see these cutting-edge products first-hand. With all of that—the education, experience, and access to a community of colleagues—the Annual Meeting is an essential continuous learning destination for all of us.” ■

Promoting Diversity

Under the leadership of President **Gavin Setzen, MD**, the Executive Committee approved a commitment to promote diversity at the Annual Meeting in Atlanta, GA, by encouraging submissions that endorse inclusion of minorities and women in sessions and topics relevant to diversity, and that contribute to cultural competence for all members.

“The Foundation is committed to creating a larger footprint in the diversity of our education offerings as well as those who present at the Annual Meeting,” said **Mark K. Wax, MD**, Annual Meeting program coordinator. “We recognize that the program must address the educational wants and needs of a diverse population as well as build on the cultural competence of our specialty overall.”

The Annual Meeting Call for Science is now open!

The submission site is accepting proposals for the following categories through 11:59 pm EST, Wednesday, January 17, 2018:

- Expert Series (previously known as Instruction Courses)
- Panel Presentations (previously known as Miniseminars)
- International Symposium
- Masters of Surgery Video Presentations
- Scientific Oral/Poster Abstracts

www.entannualmeeting.org/17/2018-call-science ■

■ at the forefront

ADVOCACY IN ACTION

Relieving the regulatory burdens

There is a renewed effort by federal policy-makers to identify “regulatory relief” for physician offices, both on Capitol Hill and by the Administration’s agencies. For example, relief efforts by the Centers for Medicare & Medicaid Services (CMS) can be seen in changes to the Merit-based Incentive Payment System (MIPS) in its second year of implementation. In addition to recent proposals submitted to the Ways and Means Committee of the U.S. House of Representatives, listed below are significant gains the AAO-HNS has made in easing physicians’ administrative burdens—within both MIPS and other regulations—in an effort to help Academy members focus on providing quality care to patients.

Regulatory wins in MIPS final rule

- Addition of 2018 as a second “transitional year” to the program
- Expansion of the low-volume threshold exemption: ≤\$90,000 in Part B allowed charges or ≤200 Part B beneficiaries

- Creation of virtual groups for 2018 reporting
- Help for small practices with an exemption from the Advancing Care Information performance category and additional bonus points
- Postponed mandate for physicians to upgrade to the 2015 edition certified EHR
- Maintenance of requirements for the number of quality measures or data completeness

Other regulatory wins

- CMS retroactively modified 2016 PQRS, MU, and VBM policies to align with MIPS. These changes will reduce penalties for physicians in 2018.*
- CMS delayed implementation of Appropriate Use Criteria.
- CMS is considering not supporting the addition of the Device Identifier (DI) portion of a medical device’s UDI to health insurance administrative claims forms.
- CMS decided NOT to finalize the proposal that would have required the public posting of:



- All Medicare advanced diagnostic imaging final accreditation survey reports
 - Acceptable Plans of Corrections (POCs)**.
- Physicians can now register complaints with an EHR product directly to the federal government for action.

For more information on the Academy’s regulatory relief efforts, visit: www.entnet.org/content/regulatory-advocacy. Also, watch for an update on these efforts in the February issue of the *Bulletin*.

* CY2018 Medicare Physician Fee Schedule Final Rule

** CY2018 Medicare Inpatient Prospective Payment System Final Rule ■

CMS global surgery data reporting

The Centers for Medicare & Medicaid Services (CMS) is required to collect data on post-operative care following procedures with 10- and 90-day global periods. From the beginning of this effort, the AAO-HNS has been one of the specialties selected by the CMS contractor, RAND Corporation (RAND), for input. As a follow-up to the July 2017 article in the *Bulletin*, here is an update on AAO-HNS advocacy efforts on behalf of members.

October 2017:

- The AAO-HNS CPT and RUC team members, Physician Payment Policy (3P) Workgroup, and AAO-HNS/F EVP/CEO James C. Denny III, MD, reviewed and provided feedback to RAND on its draft de-

velopment of a survey to collect information on the time, activities, and resources associated with post-operative visits. The primary concern AAO-HNS leadership expressed with the survey was that it only captured a “snapshot” in time, rather than the entire time the physician was caring for the patient. Also of concern were the number and level/intensity of post-op visits not being captured. These flaws are counter to the intent of the survey itself.

- The AAO-HNS signed a Surgical Coalition letter expressing strong opposition to the use of the survey in its draft form, urging RAND to revise the survey to capture relevant information about post-operative visits using a format that is clear, straight-

forward, and logical. Further, the letter emphasized that the survey should impose the least amount of burden possible on the physicians in the survey sample.

The AAO-HNS awaits follow-up from RAND on the concerns about the survey and is hopeful the survey will be delayed until changes can be made. AAO-HNS also awaits further clarification from CMS regarding a detailed plan for data validation that provides assurance the data submitted will be accurately processed and connected to correct index codes. More information will be shared with members as soon as it is available. Visit www.entnet.org/global to see CMS’ global surgical data collection. ■

Advocacy

Education &
Knowledge

Research &
Quality

Member
Engagement

Value 4U

You care for patients.
We care for YOU.

Sustainability

2017 ANNUAL REPORT SUMMARY

See full report at:
www.entannualreport.org

Vision & Mission

OUR VISION

Empowering otolaryngologist-head and neck surgeons to deliver the best patient care.

OUR MISSION

We help our members achieve excellence and provide the best ear, nose, and throat care through professional and public education, research, and health policy advocacy.

Message from Leadership



Gregory W. Randolph, MD
AAO-HNS/F President

As the 2016-2017 AAO-HNS/F President, I have shared this message frequently during my term: **"This [what we do] is a calling—the pride and the privilege of being an otolaryngologist. Daily work for us, but interactions of lifelong significance to our patients."**

Challenges can sometimes cloud a physician's understanding of this fact.

In focusing on how the AAO-HNS/F helps members provide the best care for patients today, the AAO-HNS/F leadership recognized that while change is often challenging, it also represents opportunity:

- to allow technology to subsume more mundane tasks.
- to have technology become hidden and seamless so to allow more focused humane patient care.
- to change the computer screen versus patient ratio to, again, favor the patient.
- to use data to empower patient care.

Working with that thought, the theme for the AAO-HNSF 2017 Annual Meeting & OTO Experience in Chicago, IL, evolved—**Premiering tomorrow, today**—and became the cadence for action this year.

— Gregory W. Randolph, MD



James C. Denny III, MD
AAO-HNS/F EVP/CEO

As we end 2017, I invite you to review the accomplishments we've achieved together—from advocacy on key healthcare issues to expanding our education portfolio, from enhancements to our Annual Meeting & OTO Experience to developing measures and increased participation in Reg-entSM, the ENT clinical data registry.

We launched an open access journal, published new evidence-based guidelines, and convened an International Advisory Board General Assembly with delegates from around the globe.

And while you've been busy caring for patients, we've been busy caring for you.

We accomplished a great deal because of the tireless work of your Boards of Directors, physician volunteers, and staff. I commend Dr. Randolph as an exceptional strategic thinker and ambassador. He understood the significance to the future when he said, "The good physician, the optimally functioning physician, must be well as we move to our future." The Academy is out in front on this issue and has embarked on initiatives addressing both wellness and the future practice of otolaryngology.

We look forward to continuing our investment in the specialty and providing Value 4U in 2018.

— James C. Denny III, MD

Advocacy

Strategic Goal

We will be a powerful voice in influencing legislative, political, regulatory, health, and third-party payer policies, seeking ways to increase member awareness of and involvement in these critical advocacy activities. We will employ a flexible, multi-factor approach in advocating for the interests of otolaryngologist-head and neck surgeons.

2017 Achievements

NEW & UPDATED PRACTICE MANAGEMENT RESOURCES

New!
Health Policy



PODCAST SERIES
3 episodes

**Position
Statements**



NEW



REVISED



New!
**CODING
RESOURCES**

Secured Congressional Amendment



Ensuring patient protections, such as labeling requirements and **“medically treatable causes of hearing loss,”** are included in regulations being developed for OTC hearing aids.

Collaborated with the Hearing-Health Community

obtained a **5-YEAR** reauthorization of the

**Early Hearing Detection and
Intervention (EHDI) program**



Plus

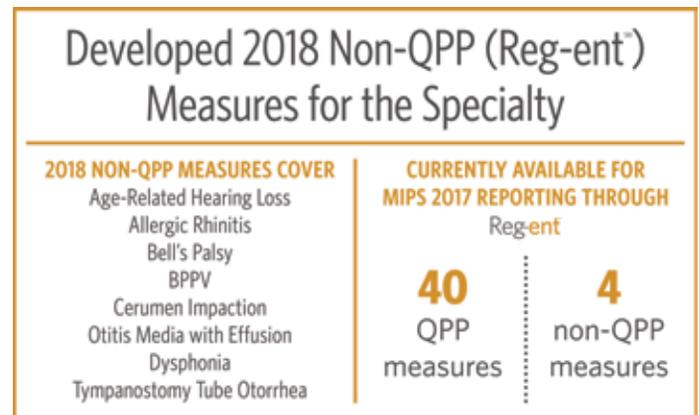
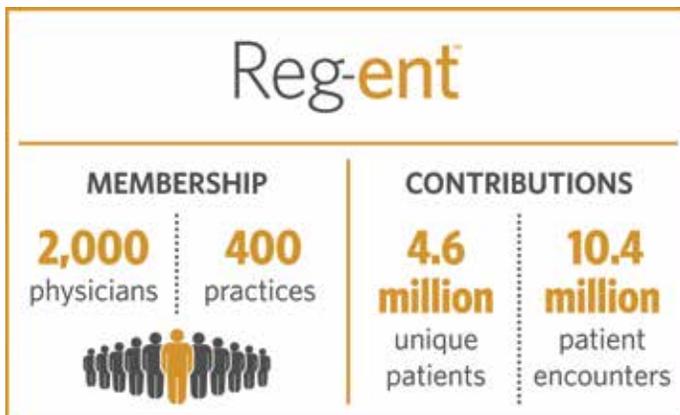
- Collaborated with the American Medical Association and other surgical societies to successfully advocate against the overly burdensome Centers for Medicare & Medicaid Services (CMS) proposal to collect post-operative data for 10- and 90-day global services from all physicians.
- Worked to change the Blue Cross Blue Shield Association (BCBSA) medical policy on Injectable Bulking Agents for Vocal Cord Insufficiency from “investigational” to “standard of care.”

Research & Quality

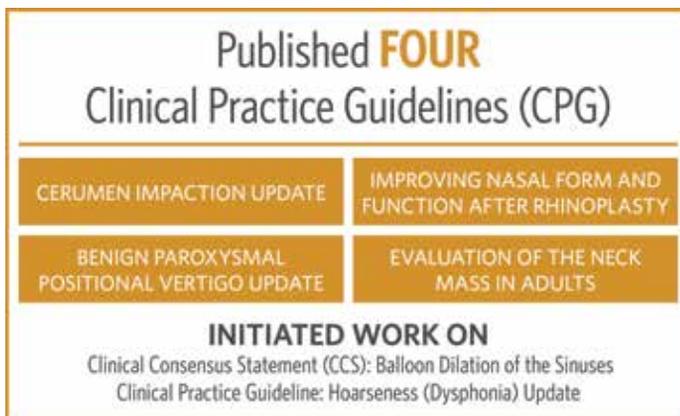
Strategic Goal

We will empower physicians to provide the best patient care through the development of evidence-based guidance that is updated and refined based on feedback from current practice data. We will identify, promote, and address the key research questions and disseminate discoveries for advancement of our field to fundamentally improve patient outcomes.

2017 Achievements



Plus



- Achieved Qualified Clinical Data Registry and Qualified Registry designations for Reg-ent from CMS.
- Coordinated 31 grants totaling \$495,096 by the 2017 CORE leadership (including the boards and councils of all participating societies).



Education & Knowledge

Strategic Goal

We will enhance the quality of patient care and remain the premier source of otolaryngology continuing professional development. We will deliver education and knowledge resources that address gaps in care and improve the knowledge, competence, and performance of otolaryngologist-head and neck surgeons, residents, medical students, non-otolaryngologist physicians, and non-physician clinicians.

2017 Achievements

Debuted **MEMBER+**
(for a \$50 fee)

200+
ONLINE EDUCATION MODULES

2017 OTO EXPERIENCE

<p>WELCOMED</p> <p>5,370 visitors</p>	<p>PREMIERED THE</p> <p>PRACTICE OF THE FUTURE PAVILION</p> <p>showcasing emerging technology and equipment</p>
--	--

Plus

NEW & UPDATED
PROFESSIONAL DEVELOPMENT RESOURCES

<p>Professional Development</p> <p>PODCAST SERIES 8 episodes</p>	<p>PUBLISHED 32 NEW COURSES INCLUDING</p> <p>.....</p> <p>Annual Meeting Expert Series (AmX) Patient Management Perspectives (PMP) eCourses ENT for the PA-C Lectures</p>
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- Received the Best Mobile App 2016 for the AAO-HNSF 2016 Annual Meeting & OTO Experience at the Trade Show Executive Gold 100 Awards.
- Held three highly successful simulation activities at the 2017 Annual Meeting—Simulation Experience, Simulation Showcase, and SIM Tank.

Member Engagement & Unity

Strategic Goal

We will sustain a loyal, motivated, and engaged membership through integrated communications ... and meaningful leadership opportunities. We will engage in targeted actions to ... promote the quality care that our members deliver ... We will unite otolaryngology allied health professionals and other otolaryngology stakeholders through collaboration and by adapting to the needs of the profession, its subspecialties, and our patients.

2017 Achievements

Launched **TWO** New BOD-Approved Task Forces

Physician Wellness



Future of Otolaryngology



INAUGURAL State OTO Society Roundtable

HELD AT THE 2017 Leadership Forum & BOG Spring Meeting



47 attendees

32 societies

INAUGURAL IAB General Assembly

DELEGATES FROM

24

International Corresponding Societies (ICS)



Recognized achievements of **non-U.S. otolaryngologist-head and neck surgeons** whose work **advanced the specialty** and demonstrated a unique **commitment to humanitarian pursuits** globally

Plus

- Developed and launched a special three-month trial membership offer to more than 1,000 global non-member physicians attending the 2017 Annual Meeting.
- Offered myriad engagement opportunities via the components networks of the Section for Residents and Fellows-in-Training (SRF), Women in Otolaryngology (WIO) Section, and the Young Physicians Section (YPS), including:
 - Mentor/mentee sessions with peers.
 - Speaker panels on relevant topics such as emotional intelligence; navigating research, business and innovation; and the art of perception.
 - Supporting SRF member Resident Leadership Grants (RLG) travel funds assistance for the 2017 Leadership Forum and/or the 2017 Annual Meeting.
 - Providing SRF and YPS delegate travel fund support for specialty medical group meetings.

Sustainability

Strategic Goal

We will ensure our long-term sustainability, our brand, and our relevance to our members and the public. We will retain high-quality leadership and staff who are in touch with and adaptable to the changing needs and environment of our members.

2017 Achievements

FY17 Annual Fund & Hal Foster

CONTRIBUTIONS TO THE

af Annual fund

↑ **24%**

compared to FY16 contributions

CONTRIBUTIONS OF

\$43K

added to the

hf hal foster MD

Welcomed New Major Donors to the **MILLENNIUM SOCIETY**

6

NEW LIFETIME MEMBERS



\$30,000, payable over 5 years

5

NEW SUSTAINERS



\$5,000, payable over 3 years

Scientific Journal Reached New Heights

SCIENTIFIC JOURNAL

*Otolaryngology-Head
and Neck Surgery*

reached highest impact factor, ever

2.276

OPEN ACCESS JOURNAL



launched

OTO Open

peer-reviewed gold open access journal

Plus

- Created Opening Ceremony videos including “A Proud Legacy, A Future of Innovation” and “Otolaryngology: A Great Place to Be.”
- Debuted *OTO News*, a customized weekly member e-newsletter and launched podcast channel, frequENTcy.

Financials

Financial Report Fiscal Year 2017 (FY17)

The fiscal year July 1, 2016, through June 30, 2017 (FY17), closed with a **positive (unaudited) \$897K variance** from the breakeven budget. Overall, revenues were within two percent of budget and operating expenses were seven percent under budget. Membership dues and Annual Meeting revenues accounted for almost 75 percent of total revenues. Membership retention was approximately equal to the previous year, and Annual Meeting registration was better than the prior year meeting in Dallas, TX.

Non-operating activity was also positive for the year, with the majority attributable to unrealized gains on investments. The return on the managed investment portfolio was also 10 percent and the interest rate swap liability was reduced by \$1.5M, recorded as an unrealized gain. Combining operating and non-operating activity, the combined (unaudited) contribution to reserves for FY17 was \$3.2M.

As of June 30, 2017, unrestricted and undesignated reserves were \$19.3M, equal to approximately one year of operating expenses. The Hal Foster, MD Endowment had a balance of \$4.7M, invested to generate earnings to be used for specific program and operating areas, plus \$6.6M pledged to be received in the future.

For a copy of the independent audit of AAO-HNS/F's FY17 financial statements, contact Carrie Hanlon, Senior Director, Financial Operations, at CHanlon@entnet.org.

In April 2017, the Boards of Directors approved a balanced fiscal year 2018 (FY18) budget with revenue and expenses both equal to \$19.1M. Two years ago, in 2016, the Board designated \$3M of reserves for investment in the startup of a data registry, now called Reg-entSM. To date, cost savings and underspending have allowed all Reg-ent startup costs to be funded without using accumulated reserves. The Board Designated Net Assets budgeted to be used in FY18 are for Reg-ent costs not expected to be funded through operations, and the annual debt principal payment on the headquarters office building.

Expenses in the FY18 budget are consistent with spending in the prior year. A contingency expense is budgeted equal to approximately five percent of total expenses. Any portion of the contingency expense not used for operations will be added to net asset reserves at the end of the year.

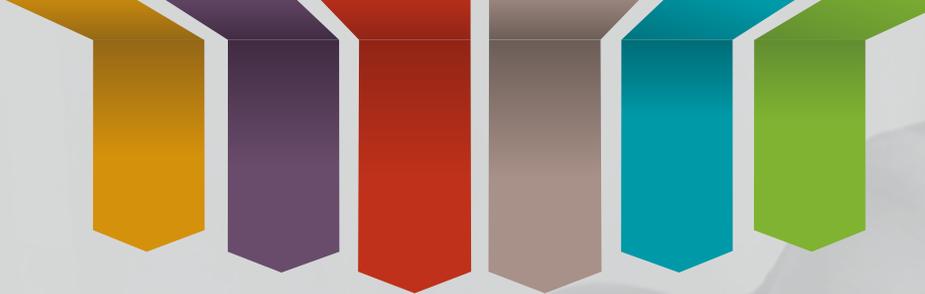
Finding ways to maximize resources and build in efficiencies has been, and continues to be, a focus of budget management. The budgeting process is integrated with the AAO-HNS/F strategic plan and involves the efforts of elected leadership, the Boards of Directors, Executive Committee, and the Finance and Investment Subcommittee.

AMERICAN ACADEMY OF OTOLARYNGOLOGY - HEAD AND NECK SURGERY AND FOUNDATION

Unaudited (Rounded) Consolidated Statement of Revenue and Expenses

For the 12 Months Ended June 30, 2017

DESCRIPTION	ACTUAL FY17	%	BUDGET FY18	%
REVENUE AND SUPPORT				
Membership Dues	\$6,668,000	38%	\$7,000,000	37%
Meetings and Exhibits	6,671,000	37%	6,771,000	35%
Product and Program Sales	1,492,000	8%	1,989,000	10%
Publications	1,259,000	7%	1,202,000	6%
Royalties	480,000	3%	338,000	2%
Corporate and Individual Support	905,000	5%	917,000	5%
Other Revenue	168,000	1%	60,000	<1%
Use of Donor Restricted Net Assets	229,000	1%	244,000	1%
Use of Board Designated Net Assets	-	0%	613,000	3%
Total Revenue	\$ 17,872,000	100%	\$ 19,134,000	100%
OPERATING EXPENSES				
Salaries and Benefits	\$8,207,000	49%	\$9,124,000	48%
Occupancy	1,599,000	10%	1,516,000	8%
Office Expenses	752,000	4%	778,000	4%
Communications and Software	572,000	3%	568,000	3%
Travel	359,000	2%	566,000	3%
Meetings Facilities and Banquet Costs	2,032,000	12%	2,212,000	12%
Printing and Production	402,700	2%	464,000	2%
Consultants & Professional Fees	2,653,300	16%	2,492,000	13%
Grants	398,000	2%	464,000	2%
Contingency Expense	-		950,000	5%
Total Operating Expenses	\$ 16,975,000	100%	\$ 19,134,000	100%
Change in Unrestricted Net Assets from Operations	\$897,000		\$ -	
NON-OPERATING ACTIVITIES				
Interest and Dividends	\$ 281,000			
Unrealized Gain on Investments	551,000			
Unrealized Gain on Interest Rate Swap Valuation	1,483,000			
Change in Unrestricted Net Assets from Non-Operating Activities	\$ 2,315,000			
Total Change in Unrestricted Net Assets	\$ 3,212,000			



THANK YOU FOR INVESTING IN



ENT CLINICAL DATA REGISTRY

A special thanks to all of our AAO-HNS members who have invested in the Reg-ent registry.

Each of you have contributed to the growth of data in Reg-ent. With over 400 practices on board, we expect more than 1,000 clinicians to report MIPS in 2017. We greatly appreciate your investment of time and resources in Reg-ent and the future of otolaryngology—head and neck surgery.

We are excited about 2018 as we develop enhanced capabilities such as private payer incentive programs, device surveillance, and address MOC requirements for Reg-ent participants. We look forward to continuing this journey with you and appreciate the ever-growing participation in Reg-ent to support the specialty in this important initiative which will define quality otolaryngology care.

To learn more about the Reg-ent registry, please visit www.reg-ent.org.



AAO-HNSF 2018 **OCTOBER**
ANNUAL MEETING **7-10**
& OTO EXPERIENCE **ATLANTA, GA**

CALL FOR SCIENCE 2018

Monday, November 20, 2017 — Wednesday, January 17, 2018, 11:59 pm ET



There will be ONE timeframe to submit:

- Expert Series (*previously known as Instruction Courses*)
- International Symposium
- Masters of Surgery Video Presentations
- Panel Presentations (*previously known as Miniseminars*)
- Scientific Oral/Poster Abstracts

Contact programs@entnet.org for more information



AAO-HNS/F 2018
**LEADERSHIP
FORUM
& BOG SPRING
MEETING**
MARCH 9-12
ALEXANDRIA, VA

REGISTER* & BOOK YOUR HOUSING NOW!

Housing Deadline: February 7, 2018

Registration Deadline: March 2, 2018

* Registration is complimentary to AAO-HNS members who are otolaryngology practitioners; however, you must register to attend.

JOIN YOUR COLLEAGUES FOR A REWARDING WEEKEND, INCLUDING:

- Leadership development and mentoring opportunities
- Networking events with Academy leaders
- Renowned keynote speakers
- BOG committee meetings
- State society engagement discussions and tips
- BOG General Assembly
- BOG-sponsored AAO-HNS/F President-Elect Candidate Forum
- "Insider" legislative, regulatory, and political updates
- Free AMA PRA Category 1 Credit™ for select education sessions
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- And more...

For registration, housing, and additional information - www.entnet.org/leadershipforum

Questions? Contact meetings@entnet.org



2018 Save the Date



COSM 2018

April 19-20, 2018

Gaylord National Resort & Convention Center
National Harbor, Maryland

http://www.american-rhinologic.org/spring_meeting

ARS 7th Summer Sinus Symposium

July 12-14, 2018

Seattle Westin, Seattle, Washington



ARS 64th Annual Meeting

October 5-6, 2018

Westin Peachtree Plaza, Atlanta, Georgia

Abstract Submission Deadline: 6/1/2018

Manuscript Submission Deadline: 9/1/2018

http://www.american-rhinologic.org/annual_meeting



Find membership & meeting details online at: american-rhinologic.org

ENT in the Desert

February 15-17, 2018

Registration Fee: \$395

Course Directors
 Steven Wang, MD, FACS
 Stephen Goldstein, MD, FACS
 Eugene Chang, MD, FACS

Distinguished Faculty
 Steven W. Cheung, MD, *University of California – San Francisco, California*
 Mark S. Courey, MD, *Mount Sinai Health System, New York, New York*
 Peter H. Hwang, MD, *Stanford University, Stanford, California*
 Brian Nussenbaum, MD, FACS, *American Board of Otolaryngology, Houston, Texas*
 Sohah Roy, MD, FACS, FAAP, *University of Texas Medical School, Houston, Texas*



Loews Ventana Canyon Resort, Tucson, Arizona
 Room Rate: \$189.00/night

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Otolaryngology – Head & Neck Surgery

www.entinthedesert.otolaryngology.medicine.arizona.edu



EMORY UNIVERSITY SCHOOL OF MEDICINE
 Atlanta, GA, USA

Department of Otolaryngology – Head and Neck Surgery

Course Director:
 Esther X. Vivas, MD

Course Faculty:
 Esther X. Vivas, MD C. Arturo Solares, MD
 Kavita Dedhia, MD Douglas E. Mattox, MD
 Malcolm D. Graham, MD N.Wendell Todd, MD, MPH

Temporal Bone Surgical Dissection Courses

5 Day Courses
 March 26-30, 2018
 October 1-5, 2018
 March 25-29, 2019
 October 28-Nov 1, 2019

Fee: \$1800 Physicians in Practice
 \$1500 Residents (with letter from chief)
CME: 45 Category 1 Credits

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www.otolaryngology.emory.edu
 or you may email us at:
emoryotolaryngology@emory.edu

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National and international speakers will discuss current topics in clinical and basic science of otolaryngology and audiology.

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REGISTER TODAY!

Sunday, February 4 - Thursday, February 8, 2018

Vail Marriott Mountain Resort & Spa
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Early registration ends December 17, 2017.

The University of Colorado School of Medicine is accredited by the Accreditation Council for Continuing Medical Education to provide continuing medical education for physicians.
 The University of Colorado School of Medicine designates this live activity for a maximum of **18 AMA PRA Category 1 Credits™**. Physicians should claim only the credit commensurate with the extent of their participation in the activity.
 This activity is currently seeking approval for AAA CEUs.

Do you have a position, course, or meeting you would like to promote?

The *Bulletin* is the perfect vehicle to reach your audience. Contact **Suzee Dittberner** today at **913-344-1420** or sdittberner@ascendmedia.com.





The ENT Institute, Department of Otolaryngology-Head and Neck Surgery at University Hospitals in Cleveland Ohio is seeking applicants who wish to pursue an academic career in **Sleep Surgery** and **Laryngology**. Applicants would be welcomed at the rank of assistant, associate or full professor. The Department has 40 full-time faculty members and 20 residents. The candidate should possess a strong commitment to both clinical practice, as well as research and resident education. Applicants should be board certified/eligible and eligible for Ohio licensure. Significant clinical experience or fellowship training in the chosen specialty is desired.

**BC/BE Sleep Surgeon
BC/BE Laryngologist**

Position Highlights:

- Academic appointment to Case Western Reserve University School of Medicine
- Attractive guaranteed salary based on fellowship and experience.
- Full spectrum of Otolaryngology practice with operative procedures performed at affiliated UH Regional Hospitals, and UH Cleveland Medical Center.
- Teaching and research opportunities
- Shared on call responsibilities with large faculty, average call 1-2 days/month

To apply, please send CV and cover letter to:

Nicole Maronian, MD
Nicole.Maronian@uhhospitals.org
Director, Ear, Nose & Throat Institute
Associate Professor, Otolaryngology-Head & Neck Surgery
11100 Euclid Ave, LKS 5045
Cleveland OH 44106
Phone: 216-844-3174 FAX: 216-201-5157

University Hospitals Health System and Case Western Reserve University are equal opportunity institutions dedicated to building a broadly diverse and inclusive faculty and staff.

To Teach

To Heal

To Discover



Carlisle Ear, Nose & Throat Associates is seeking a Board Certified/ Board Eligible Otolaryngologist to join an established and rapidly growing solo-practice in Carlisle, Pennsylvania.

This is a dynamic one physician practice with new, well-equipped office space, including room for in-office procedures ranging from sinus to minor head and neck procedures. Dr. Richard Ferraro is general practice with a concentration in rhinology and allergy. The practice offers complete audiological care, hearing aid dispensing as well as immunotherapy.

Seeking general otolaryngologist, sub specialty interests will be considered, especially in head and neck or Otolaryngology.

Central Pennsylvania has been recognized nationally as one of the best areas to live in the country and enjoys some of the largest growth rates in Pennsylvania with the lowest unemployment.

Carlisle Ear, Nose and Throat Associates is an independent practice with no direct affiliation with any hospital system. Call coverage is minimized by covering only one local hospital, usually under 100 patients. Carlisle Regional Medical Center has recently joined Pinnacle Health, part of the larger University of Pittsburgh Health System.

Interests please contact:

Stacey Rogers
srogers@carlisleENT.com
Ph: 717-243-0616

Richard E. Ferraro, MD
rferraro@carlisleENT.com
Ph: 717-243-0616

9 Brookwood Ave

Carlisle, PA 17015

Ph: 717-243-0616



Head and Neck Oncology/Transoral Surgery/Reconstructive Fellowship

Florida Hospital Celebration Health, Florida.

Celebration Hospital, within the Orlando-based Florida Hospital system is seeking fellow applicants with enthusiasm for a one or two year high volume Head and Neck surgical experience.

Established in 2012 under the leadership of Dr. Scott Magnuson, this program has expanded to three academically appointed and active, fellowship-trained head and neck surgeons who practice Head and Neck surgery full time.

A full repertoire of procedures is taught, including transoral robotic and transoral laser microsurgery for head and neck cancer and other neoplasm resections, open resection approaches, a wide variety and high volume of free tissue transfer including soft tissue and bone, and local/regional tissue reconstruction techniques. High volume head and neck endocrine and cutaneous malignancy surgery, and sleep apnea surgery is a major part of the experience. This fellowship is based in a center which enjoys a national and international referral base, one of the top three volume Head and Neck centers in Florida. Four mid-level providers support the practice. Multidisciplinary interactions and tumor conferences are incorporated.

Opportunities exist for clinical outcomes research and publication/presentations from a database of cases, guided by experienced academicians and directed by the Florida Hospital Cancer Institute.

Applicants should apply for the 2018/19 and 2019/20 academic years to: Bruce H. Haughey MBChB FACS (Bruce.Haughey.MD@Flhosp.org) and Scott Magnuson MD FACS (Scott.Magnuson.MD@Flhosp.org).

Salary commensurate with PGY level. Please include a CV and three letters of reference.

Alaska Center for Ear, Nose and Throat

Job Location: Anchorage, Alaska

Job Type: Permanent

Discipline: Physician-Otolaryngology, ENT, Facial Plastics and Reconstruction

Job Description

The Alaska Center for Ear, Nose and Throat is searching for a board-certified otolaryngologist to join our private practice. Our well-respected and established team consists of four otolaryngologists and two nurse practitioners. In addition to a busy, well-rounded practice, we provide cosmetic, sinonasal, laryngological, and neuro-otologic needs for the community. An additional physician is desired to serve a consistently growing service area and increasing patient volumes.

Our patients enjoy an onsite audiology department, CT scanner, a medical spa as well as other ancillary services. In addition to our main office, the practice offers satellite services in Homer, Alaska. We offer an excellent salary/bonus with partnership opportunity, health insurance, malpractice insurance, paid vacation, CME reimbursement and numerous other benefits.

Set amid the coastal Chugach Mountains, Anchorage defies stereotypical Alaskan visions of polar ice caps and frozen tundra. We have long, warm summers with world-class hiking, kayaking, fishing, and hunting opportunities. The winters are active with plentiful skiing, skating, and various outdoor activities. With roughly 300,000 full-time residents, Anchorage is Alaska's most populous city and has one of the lowest overall individual tax burdens in the United States. Anchorage also provides tertiary medical care for the entire state population of 750,000. Come take advantage of this chance to live and work with an experienced team in an exciting, beautiful city.

The Chahfe Center in Utica NY is seeking 2 full time office based general ENT physicians as well as a Facial Plastic surgeon for a successful well established Otolaryngology Head and Neck and Skull Base surgery practice in beautiful Central New York. The Chahfe Center treats patients for all aspects of diseases of the Head and Neck including head and neck cancer, general ENT conditions, sinus conditions, thyroid conditions, sleep apnea, ear and hearing conditions and head and neck reconstruction. The practice is very diversified and treats pediatric patients as well as adults.

The Chahfe Center is in an excellent location with easy access to St. Elizabeth Medical Center and Faxton St. Luke's Healthcare Centers. The Chahfe Center serves 5-9 counties with a population of approximately 600,000 people and is within 1 hour of the beautiful Adirondack Mountains. This region offers an outstanding quality of life including excellent schools, restaurants and cultural activities. This diverse growing Otolaryngology practice includes a state of the art Audiology Department including hearing aid dispensing, FEESST/Stroboscopy, Balloon Sinuplasty, Soredex CT imaging and da Vinci robotic surgery.

The Chahfe Center offers an exceptional opportunity for highly motivated individuals. We offer an excellent open comprehensive salary and benefit package leading toward partnership.

We look forward to hearing from you and answering any questions you may have. Dr. Chahfe can be reached on his cell phone at 315-794-1409 or at the email address below.

Please direct email inquiries to the practice manager: Lynn Washicosky at lwashicosky@chahfe.com



**OTOLARYNGOLOGY OPPORTUNITY
ST. LOUIS, MISSOURI**

Synergy ENT Specialists and the St. Louis Sinus Center are seeking a BC/BE Otolaryngologist to join our busy and thriving private practice in the St. Louis Metropolitan area. We are one of St. Louis, Missouri's premiere Otolaryngology practices, with offices in both St. Louis and its southern suburb. Our newly opened St. Louis location, located in the heart of Ladue, in one of the most technologically advanced ENT offices in the country.

Our practice provides comprehensive, state-of-the-art, on-site diagnostic and treatment services including ICACCTL accredited MiniCAT CT scanning, Allergy Skin Testing, Allergy Immunotherapy, Image Guidance, Audiologic Testing, Hearing Aids and In-Office Surgery. We are certified as a National Center of Excellence and a premiere training site for In-Office Balloon Sinus Dilation, training physicians from all over the country each week.

We are also partnered with two, physician-owned, outpatient surgical centers and there is opportunity for immediate ownership in these thriving, busy centers.

We are seeking a highly motivated BC/BE Otolaryngologist with excellent interpersonal skills and great training to join our team. We have opportunity for either a straightforward partnership track or a simple employment. We are offering an excellent salary with bonus structure, paid vacation, 401-K, CME and license reimbursement and paid malpractice insurance.

For more information on this exciting opportunity, please contact James D. Gould, MD, FACS, Owner and Executive Director, at 1-314-494-3246 or by email: jgould@SynergyENTSpecialists.net

Please visit our websites at:
www.SynergyENTSpecialists.net
www.STLSinusCenter.com



Multiple Positions Available

The University of Florida Department of Otolaryngology is seeking applicants who wish to pursue an academic career in Pediatric Otolaryngology, Otology/Neurotology or General Otolaryngology at the rank of Assistant, Associate, or Full Professor. Track and rank will be commensurate with experience. The department has 11 full-time faculty members and 15 residents. The desired candidate should possess a strong commitment to both clinical practice as well as resident teaching. Applicants should be board certified or board eligible and licensed (or eligible) to practice in Florida. Significant relevant clinical experience and/or fellowship training in the chosen field is desired. Salary is negotiable and will be commensurate with experience and training.

To Apply, please go to explore.jobs.ufl.edu, search using "Otolaryngology, Gainesville". After applying, please send your CV and cover letter to the appropriate person below:

Pediatric Otolaryngology
Department of Otolaryngology
Attn: **William Collins, MD**
University of Florida
PO Box 100264
Gainesville, FL 32610-0264
Email: william.collins@ent.ufl.edu

Otology/Neurotology
Department of Otolaryngology
Attn: **Neil Chheda, MD**
University of Florida
PO Box 100264
Gainesville, FL 32610-0264
Email: neil.chheda@ent.ufl.edu

General Otolaryngology
Department of Otolaryngology
Attn: **John D. Harwick, MD, FFAOA**
University of Florida
PO Box 100264
Gainesville, FL 32610-0264
Email: john.harwick@ent.ufl.edu

The University of Florida is an equal opportunity institution dedicated to building a broadly diverse and inclusive faculty and staff.

Assistant Professor of Otorhinolaryngology: Head and Neck Surgery



The Department of Otorhinolaryngology: Head and Neck Surgery at the **Perelman School of Medicine** at the **University of Pennsylvania** seeks candidates for several Assistant Professor positions in the non-tenure clinician-educator track. The successful applicant will have experience in the field of Otorhinolaryngology with a focus on Rhinologic and Skull Base Surgery.

Responsibilities include 50% of his/her time in the clinic/OR setting and the remainder of his/her time spent on research. An emphasis should be placed on translational research and cross departmental research development. Individuals are expected to demonstrate strong potential for establishing an independent and extramurally-funded research program in their area of expertise. Rhinology and Skull Base Fellowship trained applicants preferred.

Applicants must have an M.D or M.D./Ph.D. degree and have demonstrated excellent qualifications in education, research, and clinical care.

We seek candidates who embrace and reflect diversity in the broadest sense. The University of Pennsylvania is an EOE. Minorities/Women/Individuals with disabilities/Protected Veterans are encouraged to apply.

Apply at: http://www.med.upenn.edu/apps/faculty_ad/index.php/g329/d4822

ENT Opportunity Bend, Oregon

Cascade ENT, a sole-practitioner practice, in Bend, Oregon, is seeking a dedicated Otolaryngologist to join our practice serving 2 area locations.

This is an opportunity to work with an experienced, highly skilled ENT/Facial Plastic Surgeon, in a well-established practice with a fantastic group of support personnel. The position is a full-time opportunity with partnership potential.

The position requires:

- MD/DO degree
- Board certification, board eligibility or fellowship-trained
- Licensed in Oregon or eligible for Oregon Licensure

Cascade ENT is expanding due to community growth. Bend, Oregon has a population of 92,122 in a county of 175,268. Bend is best known for its recreational opportunities such as water and snow skiing, hiking, biking, camping, fishing and hunting, and various youth sports, to name just a few area offerings. Bend is home to a community college and a university, a well-known ski resort, excellent golf courses, museums, as well as many fine restaurants and cultural activities. Bend is routinely on publishers' "Best lists" and is committed to maintaining a high quality of life for residents and visitors alike as it continues to experience significant growth.



For more information about our community visit www.visitbend.com

Please email your resume and letter in interest to manager@cascadeent.com

Positions are available at the Assistant or Associate Professor level in the Department of Otolaryngology/Head & Neck Surgery



HEAD AND NECK SURGEON

- VA Otolaryngology Division Chief
- Part-time appointment at Medical College of Georgia at Augusta University
- Rank commensurate with experience
- Excellent resources are available
- Fellowship training required
- Interest in reconstruction preferred

NEUROTOLOGIST/OTOLOGIST

- Rank commensurate with experience
- Excellent resources are available in this rapidly expanding program
- Fellowship training required

To apply and receive additional information, please contact:

Stil Kountakis, MD, PhD
Professor and Chairman
Department of Otolaryngology-Head & Neck Surgery
1120 Fifteenth Street, BP-4109
Augusta, Georgia 30912-4060

Or email skountakis@augusta.edu

Augusta University is an Equal Opportunity, Affirmative Action and Equal Access employer.

General Otolaryngology Academic Practice Physician – Palos South Campus – Loyola University Medical Center – near Chicago, IL

Loyola University Health System and Loyola University Chicago Stritch School of Medicine seek a general practice Otolaryngologist to join the Department of Otolaryngology – Head & Neck Surgery and have the opportunity to work at the Loyola Palos South Campus as well as Loyola University Medical Center, Hines VA, and Gottlieb Memorial Hospital sites.

The ideal candidate will have an interest in academic otolaryngology, a commitment to resident and medical student education and clinical research, and a desire to build a busy academic general practice. Furthermore, the ideal candidate will enjoy working near one of the finest cities in the United States for a large group with a strong reputation for clinical care and research.

The Department of Otolaryngology – Head & Neck Surgery at Loyola University Health System is among the top Ear, Nose and Throat (ENT) programs in Illinois and in the country. Currently rated 35th in the nation according to U.S. News & World Report, this Department is consistently identifying ways to improve its clinical, training, and research programs.

The Loyola Center for Health at Palos South Campus includes a 25,000 square foot ambulatory center located in Orland Park, IL. Additionally, the campus features radiation oncology and ambulatory surgery centers through the Loyola Palos South Campus Partners. This site will include a variety of specialty and sub-specialty care as well as primary care and brings the expertise of academic medicine to the community setting.

Candidates should be board-certified or board-eligible by the American Board of Otolaryngology and must be licensed or eligible to practice in Illinois. Interested candidates should address a cover letter and CV to Dr. Sam Marzo, Chair of Otolaryngology, and email to Michelle Pencyla, Physician Recruitment Director, at mpencyla@lumc.edu as well as apply online at www.careers.luc.edu.

Sam Marzo, MD
Professor and Chair, Otolaryngology
Loyola University Medical Center
2160 S. First Avenue
Maywood, IL 60153

Loyola is an equal opportunity and affirmative action employer/educator with a strong commitment to diversifying its faculty.



Otolaryngology

Call This "Top 10" Community Home

McFarland Clinic is seeking a BE/BC Otolaryngologist to join our extraordinary team and provide exceptional care within Iowa's largest multidisciplinary clinic. Consistently ranked in the top 10 "Best Places to Live" by Money Magazine and CNNMoney.com, this thriving town has been ranked in the top 3 cities in the country for job growth.

- daVinci Robot and the Olympus Video System
- In-office laryngeal biopsies
- New state-of-the-art minor procedure room
- Epic EMR System
- Weekly cancer case conference
- Established, collegial team and support staff
- Physician owned and governed
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- "#1 Best State to Practice Medicine" - WalletHub



Ames, Iowa is a family friendly town that offers top-quality education with the best school district in the state. This Big 12 city has been voted the "Best College Town" by Livability.com. Our proud community boasts the cultural, recreational and entertainment amenities of a big city while maintaining the charm that you would expect from small-town living. Welcome to Ames, a place that will quickly become your hometown.

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Contact Doug Kenner
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**Full time Specialty and Sub-Specialty Positions Available
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Here's your opportunity to become a member of ENT and Allergy Associates, LLP (ENTA) and serve patients in state-of-the-art clinical offices in New York, the Hudson Valley, Long Island and New Jersey.

We have current openings in Midtown NYC, Bronx, White Plains, New Rochelle, Wayne, Somerset, Hauppauge, Port Jefferson, Southampton, Patchogue, Middletown and Rockville Center.

We offer new associates:

- The collegial expertise and guidance of nationally and internationally recognized specialists and subspecialists
- The prestige of an academic institution, without the bureaucracy
- Clinical faculty appointments at renowned tertiary centers including Mount Sinai, Northwell and Montefiore
- A starting salary of \$300,000
- A well-traveled road to partnership without buy-ins and buy-outs
- A governance structure that gives you a voice from Day 1, and colleagues who understand there is more to life than just practicing medicine

Our continued growth, coupled with upcoming physician retirements, means opportunity for you!

For more information, contact our President, **Robert Green, MD** (Rgreen@entandallergy.com) or our Chief Executive Officer, **Robert Glazer** (Rglazer@entandallergy.com or call 914-490-8880).

THE UNIVERSITY of TENNESSEE 
HEALTH SCIENCE CENTER

Laryngologist (PIN 23075)

The Department of Otolaryngology-Head and Neck Surgery, College of Medicine, University of Tennessee Health Science Center is seeking a candidate for an open-rank faculty position at the Assistant/Associate Professor level to join a growing and dynamic department. Rank is commensurate with education, credentials, and experience. Qualified individual must be Board Eligible/Certified and fellowship trained in Laryngology. Tenure status is negotiable. The department seeks individuals who are interested in becoming leaders in clinical and programmatic growth, education and research.

Letters of inquiry and CV should be sent to: M. Boyd Gillespie, MD, MSc., Department of Otolaryngology-HNS, U.T. Health Science Center, 910 Madison Avenue, Suite 408, Memphis, TN 38163 or email to: jkeys@uthsc.edu The University of Tennessee is an EEO/AA/Title VI/Title IX/Section 504/ADA/ADEA/V institution in the provision of its education and employment programs and services.



WellStar Medical Group is seeking Full-Time Board Certified Otolaryngologists and ENTs to work with well-established groups located both north and south of Atlanta, GA.

- Current procedures are head and neck, sinus, and all general ENT
- Sees 20-25 patients daily
- Onsite Audiology
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- Will see a mix of adults and children

WellStar offers a very generous compensation package that includes;

- An Aggressive Salary with Achievable Quality and RVU Production Incentives
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- Pension Plan
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Atlanta, GA offers beautiful residential areas, a four-season climate, five-star restaurants, and major league sporting attractions. Come see the new Atlanta Braves stadium and the New Atlanta Falcons Mercedes Benz stadium! We are truly an attractive place to live, work and play!

Interested candidates may contact Stacy Lind at stacy.lind@wellstar.org.



**HEAD AND NECK SURGERY OPPORTUNITY
AVAILABLE AT SANFORD CLINIC – SIOUX FALLS, SD**

Seeking a Head and Neck Surgeon to join an established head and neck cancer practice with multidisciplinary care. Walk into a full Head and Neck cancer practice with all the amenities of a large university with a very attractive salary and the ability to do research if interested!

Practice Details:

- Call schedule is 1:5 with no mandatory trauma call
- Join an exciting, innovative Head and Neck program
 - Established microvascular reconstruction program
 - Established TORS program
 - Multiple active head and neck cancer clinical trials including several investigator initiated clinical trials with strong institutional support for research and potential for protected research time depending on interest
 - Head and neck cancer nurse navigation with experienced head and neck cancer focused Nurse Practitioners and Physician's Assistants in the clinic and operating room.
- Join a team of well-trained ENT physicians, audiologists, APPs & support staff within the department
- 545-bed, Level II Trauma Center
- Large, State-of-the-Art Surgical Suites
- Competitive compensation and comprehensive benefit package
- Excellent retention incentive & relocation allowance

Sioux Falls, SD is one of the fastest growing areas in the Midwest and balances an excellent quality of life, strong economy, affordable living, safe and clean community, superb schools, fine dining, shopping, arts, sports, nightlife and the ability to experience the beauty of all four seasons. The cost of living is competitive with other leading cities in the region and South Dakota has no state income tax. Check us out at practice.sanfordhealth.org.

For More Information Contact:
Deb Salava, Sanford Physician Recruitment
(605) 328-6993 or (866) 312-3907 or email:
debra.salava@sanfordhealth.org



The Division of Head and Neck surgery in the Department of Otolaryngology - Head & Neck Surgery at Emory University School of Medicine, Atlanta, GA seeks to add a fellowship-trained Head and Neck ablative and microvascular reconstructive surgeon at the rank of Assistant or Associate Professor. Duties will include resident and fellow teaching and a clinical practice primarily involving mucosal tumors of the upper aerodigestive tract and microvascular reconstruction.

Our current practice features four full-time, fellowship-trained Head and Neck Surgeons and a new, state-of-the-art Head and Neck Clinic on the campus of Emory University Hospital Midtown. Multidisciplinary care in conjunction with Winship Cancer Center includes exceptional Medical and Radiation Oncology as well as the full complement of ancillary services. Applicants must be Board Certified or Board Eligible. Compensation will be commensurate with experience.

Interested applicants should forward letters of inquiry and curriculum vitae to:

Mark W. El-Deiry, MD, FACS
Associate Professor and Chief of Head and Neck Surgery Department of Otolaryngology - Head & Neck Surgery 550 Peachtree Street, Medical Office Tower, Suite 1135 Atlanta, Georgia 30308
Fax: 404-778-2109 • Email: meldeir@emory.edu

An Equal Opportunity / Affirmative Action Employer.
Qualified minority and female applicants are encouraged to apply.

EOP # 34944BG

A highly respected well established ENT private practice in Fayetteville, North Carolina

Is seeking a Full Time BC/BE Otolaryngologist. Willing to consider part time. The practice is a busy physician owned and operated otolaryngology practice. It is a full service general otolaryngology clinic including a robust allergy department, two audiologists with great hearing aids sales, and one physician assistant. Surgical cases include general head and neck surgeries, balloon sinuplasty, thyroid surgery, general otology and pediatrics.

Fayetteville is proud of its rich role in our nation's history and holds fast to the friendly feel of a true hometown, while providing the cultural and entertainment amenities of bigger cities. It has restaurants, museums, unique shopping, musical and sporting events, kid-friendly fun, elegant and quirky art galleries, gardens, trails and parks, not to mention nearby Fort Bragg that solidifies the city's deep roots in all things military. Greater Fayetteville is uniquely located to access all areas of North Carolina. It is a little over an hour from Research Triangle Park (RTP), Durham, Raleigh, and Chapel Hill, two hours from the beach, and three hours from the mountains.

A very competitive compensation package along with relocation assistance are offered. An opportunity after two years to buy in to the practice. Excellent interpersonal skills and motivation to help maintain a busy practice is a must.

Please submit a CV and cover letter to Eric Mansfield MD, MPH at ericmansfieldnc@gmail.com or Ysmelser@capefearoto.com

Visit us at capefearoto.com

Positions are available at the Assistant or Associate Professor level in the Department of Otolaryngology/Head & Neck Surgery



AUGUSTA UNIVERSITY
MEDICAL COLLEGE OF GEORGIA

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Excellent opportunity for ambitious, energetic surgeon at our world-class Children's Hospital of Georgia

To apply and receive additional information, please contact:

Stil Kountakis, MD, PhD
Professor and Chairman
Department of Otolaryngology-Head & Neck Surgery
1120 Fifteenth Street, BP-4109
Augusta, Georgia 30912-4060

Or email skountakis@augusta.edu

Augusta University is an Equal Opportunity, Affirmative Action and Equal Access employer.

**Fellowship
Laryngology/Care of the Professional Voice**

July 1, 2019 – June 30, 2020

Drexel University College of Medicine
American Institute for Voice and Ear Research
Hahnemann University Hospital
Philadelphia, Pennsylvania

For information contact:

ROBERT T. SATALOFF, MD, DMA, FACS

219 N. Broad Street, 10th Floor
Philadelphia, PA 19107
Phone: (215) 732-6100
Fax: (215) 762-5574
RTSataloff@PhillyENT.com

University of Missouri

Department of Otolaryngology—
Head and Neck Surgery



Seeks clinicians, teachers, and researchers who are personable, energetic and innovative to join a rapidly growing and collaborative group of physicians, most of whom have subspecialty interests and training. There are two Faculty opportunities at all academic ranks (Assistant/Associate Professor or Professor) available:

- **Laryngologist or General Otolaryngologist with an interest/experience in Laryngology**
- **Pediatric Otolaryngologist**

Title, track, and salary are commensurate with experience. These positions are affiliated with MU Health Care which include the University of Missouri Hospital and the MU Women and Children's Hospital.

- Competitive production incentive
- Established research program focusing on voice and swallow disorders
- Well established and expanding hospital system
- Ranked by *Money* and *Forbes* magazines for career growth and best places to live.

For additional information about the positions, please contact:

Robert P. Zitsch III, M.D.
William E. Davis Professor and Chair
Department of Otolaryngology—Head and Neck Surgery
University of Missouri—School of Medicine
One Hospital Dr MA314 DC027.00
Columbia, MO 65212
zitschr@health.missouri.edu

To apply for a position, please visit the MU web site at
hrs.missouri.edu/find-a-job/academic/

The University of Missouri is an Equal Opportunity/Access/Affirmative Action/Pro Disabled & Veteran Employer.

 **Rutland Regional Medical Center**
An Affiliate of Rutland Regional Health Services

**Otorhinolaryngologist
Rutland, Vermont**

We are looking for an Otolaryngologist, for to join our well established, hospital owned practice. This is a fulltime position with an annual salary of \$350k base plus production incentive. \$25k signing bonus. ER call 1:4. Join 2 other surgeons in this practice, with three Physician Assistants. Clinical faculty appointment possible. Teaching opportunity with med students and Advanced Practitioner students if desired. Board Certified or Board Eligibility with intent to become board certified.

Generous benefits of Malpractice, Health, Dental, and Disability insurances, 403b with hospital match, Defined Contribution retirement account, and tax-deferred earnings program. \$6000 annual CME allowance. Up to \$10k in relocation assistance.

There are two office locations. Each location has a fully developed Audiology program.

Well established EMR with hospital and home digital x-ray viewing capability.

100 bed community hospital with ER volume of 36,000 patient visits per year. ER physicians are residency trained. ICU with 24-hour intensivist coverage. Hospital based Community Cancer Center with COC certification. Service area 85,000 and new ENT Medical Office Building plans.

Great family oriented community with vast array of outdoor activities at your doorstep including 2 ski resorts within 20 minutes of hospital. Located in the Heart of the Green Mountains, near the base of Killington Ski Resort, our location offers wonderful recreational fun, good schools in safe communities, and easy access to Boston, Montreal, and NYC. This is a chance to practice and live in a location most desire for vacation.



RRMC was recognized by U.S. News and World Report as one of 42 Best Hospitals for Common Care conditions and procedures. We received an "A" rating from The Leapfrog Group[®] for hospital safety and 2015 Healthgrades Patient Safety Excellence Award. RRMC scored in the top 5% of hospitals in national standardized Press-Ganey Physician Survey for "Teamwork between providers and nurses", "Expertise of nursing staff", and "Performance of Administration". We are also a recognized Nursing Magnet Hospital.

Rebecca Banco, CMSR, DASPR
Inhouse Physician Recruiter, Rutland Regional Medical Ctr, bbanco@rrmc.org



FULL-TIME FACULTY POSITIONS

The Department of Otolaryngology-School of Medicine at the Long School of Medicine UT Health San Antonio is actively recruiting qualified candidates for full-time academic positions. We are seeking faculty with fellowship training in Otolaryngology Head & Neck Reconstructive Surgery (full range of Mohs reconstruction, facial trauma, facial nerve rehab/reconstruction and micro-vascular reconstruction, Cleft Lip/Palate) as well as General Otolaryngology/Otology/Sleep Apnea for non-tenure track positions. Competitive Salary will be commensurate with academic rank.

Qualifications include board certification, Texas licensure and a commitment to pursue resident education, patient care and research. Research experience and/or fellowship training are highly desirable.

Interested applicants should apply online at <http://uthscsa.edu/hr/employment.asp>

Applications will be accepted until the position is filled. The University of Texas Health Science Center at San Antonio is an Equal Employment Opportunity/Affirmative Action Employer including protected veterans and persons with disabilities. All faculty appointments are designated as security sensitive positions.

Otologist Neurotologist

The University of Arkansas for Medical Sciences
Department of Otolaryngology – Head and Neck Surgery is seeking a fellowship-trained BC/BE otologist/neurotologist to join our academic practice. Applicants should have an interest in academic medicine, including medical and surgical otology, as well as an interest in clinical and/or basic science research. This position entails direct contact with both residents and medical students.

Academic appointment and salary commensurate with experience and training. *Letter of inquiry and curriculum vitae should be sent to:*

John Dornhoffer, M.D.
Professor and Chairman
Department of Otolaryngology – HNS
University of Arkansas for Medical Sciences
4301 West Markham, # 543
Little Rock, Arkansas 72205
www.otolaryngology.uams.edu



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Academically Oriented General Otolaryngologist – Philadelphia

Join an academic department with a unique private practice component. Anticipate starting as Instructor or Assistant Professor (Assistant Professor requires board certification), or at a higher academic rank as appropriate.

Master's Degree, area of subspecialty interest or fellowship preferred but not essential. Subspecialty interest in Rhinology, Allergy, and/or Sleep Medicine and other areas (including endocrine and/or head and neck surgery) would be welcome, but not required. Clinical excellence, collegiality, dedication, and commitment to teaching are essential. Writing and research (clinical or basic) are encouraged, and mentorship is available within the department.

Clinically, the position involves all areas of General Otolaryngology, although most Otology and Laryngology are done by subspecialists within the department. There is a good opportunity for endocrine and head and neck cancer activity, but neither is essential.

In addition to clinical practice and shared coverage (evenings and weekends), participation within the university community through committee memberships and other activities is encouraged; and regional and national activity also is encouraged.

Interested applicants may contact Robert T. Sataloff, MD, DMA, FACS, Professor and Chairman, Department of Otolaryngology-Head & Neck Surgery, Senior Associate Dean for Clinical Academic Specialties, Drexel University College of Medicine, 219 N. Broad Street, 10th Floor, Philadelphia, PA 19107, rtsataloff@phillyent.com.



Louisiana State University Health Sciences Center in Shreveport is seeking a Head & Neck Cancer Surgeon and a General Otolaryngologist interested in joining a thriving academic practice within the Department of Otolaryngology/ Head & Neck Surgery. Applicants must be BE/ BC. Responsibilities include teaching of residents, medical students and direct patient care. Clinical/ basic research opportunities are available.

Head & Neck Cancer Surgeon

A unique opportunity for a head & neck surgeon to join a robust established practice treating individuals suffering from head and neck cancer. Our Feist- Weiller Cancer Center team brings state-of-the-art clinical trials, cutting edge research and multidisciplinary expertise to the entire Ark-La-Tex region. Candidate must be fellowship trained in microvascular reconstruction and robotic surgery.

General Otolaryngologist

An excellent opportunity exist for a general otolaryngologist with interest in sleep surgery to join our faculty and participate in all areas of a busy ENT practice.

Please contact or send CV to:
Cherie-Ann Nathan, M.D., FACS
Professor and Chairman
1501 Kings Highway
Shreveport, LA 71103
cnatha@lsuhsc.edu
318-675-6262

LSUHSC is an AA/EO employer.

Laryngologist

The Department of Otolaryngology, Division of Laryngology, at Mayo Clinic in Rochester, MN is seeking a fellowship trained board-certified/board-eligible laryngologist to join one other laryngologist in a busy tertiary care practice. The department staff includes 20 Otolaryngologists with 6 PhDs covering all aspects of Otolaryngology, in addition to 5 residents per year with a team of nurse practitioners and physician assistants.

The successful candidate will be board-certified or board-eligible in Otorhinolaryngology, with fellowship training in laryngology. The ideal candidate will have demonstrated experience in all three areas of laryngology - voice, airway, and swallowing disorders.

You are invited to partner with the nation's best hospital (*U.S. News & World Report* 2017-2018), ranked #1 in more specialties than any other care provider. You can thrive in an environment that supports innovation and has a wealth of resources available to you - including an integrated EMR and collaboration with top specialists - to give your patients the quality of care you want to achieve.

To learn more and apply, visit us at: mayocareers.com/PostBulletinENT

Heal the sick,
Advance the science,
Share the knowledge.



Post offer/pre-employment drug screening is required. Mayo Clinic is an equal opportunity educator and employer (including veterans and persons with disabilities). ©2017 MFMER.

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ENT PHYSICIAN - Central Coastal Florida

Sign-On/Relocation Bonus!

Health First Medical Group is part of Health First, a healthcare Integrated Delivery Network (IDN) located on Central Florida's east coast and Brevard County's only IDN. Health First Medical Group has more than 250 physicians and over 25 office locations.

Our IDN is comprised of several services, including four hospitals. Our largest hospital facility, Health First's Holmes Regional Medical Center, has 514 beds, is a premier tertiary referral hospital and the only state-accredited Level II trauma center in Brevard and Indian River counties.

We are situated just a few miles from several beautiful Florida beaches and are close to major airports, shopping and many Florida attractions. Alongside all the fun, Brevard County has excellent public and private schools and great housing options.

When you join our team, you can expect a two-year guaranteed base salary in addition to a bonus plan, full benefits offered to you and your family, vacation time, Continuing Medical Education (CME), retirement benefits, relocation allowance, welcome bonus and more.

Email CV to HFMG Senior Provider Recruiter,
Ernesto D'Escoubet, at Ernesto.D'Escoubet@health-first.org
or call Ernesto at
321-725-4500, Ext 5582.
Visit myHFMG.org.

EOE

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PLYMOUTH EARS NOSE & THROAT

Otolaryngologist

Plymouth Ears Nose & Throat has an immediate opening for a full-time Otolaryngologist. Plymouth ENT is a large, private practice in Massachusetts with multiple locations in Plymouth, Bourne, Hyannis and Weymouth.

We provide full service ENT including Audiology, Hearing Aid Sales, Allergy, Facial Plastics, Vestibular testing, pH/Manometry, Ultrasound, FEEST and Strobe testing, as well as Sleep Lab testing.

We offer an excellent salary/bonus incentive, health and dental insurance, paid vacation, malpractice insurance and CME reimbursement. Attractive revenue opportunities beyond professional income includes sleep diagnostics, real estate, and ancillary testing.

Candidate must have strong clinical knowledge, excellent communication skills, highly motivated and hardworking.

Plymouth is a seaside community that offers miles of coastline and public beaches, which are perfect to enjoy swimming, fishing, and a day at the shore. The community is an easy jaunt from Boston, Cape Cod and Providence, RI. Plymouth with its natural beauty, rich history and many amenities is an amazing place to live, learn, and enjoy the New England lifestyle.

REQUIREMENTS:

Board Certified or Board Eligible
Graduate from accredited residency program in Otolaryngology
Excellent communication and interpersonal skills
For additional information, please visit plymouthent.com
\$100,000 - Sign on Bonus

Contact Information:

Barbara McIver, #508-746-8979, mciverbarbara.plymouthent@yahoo.com

Private Practice Pediatric Otolaryngology

Connecticut Pediatric Otolaryngology, LLC seeks a fellowship-trained pediatric otolaryngologist for our expanding group in the New Haven area. You will be busy in the clinic and operating room immediately, with the full range of pediatric cases.

Our practice is a rarity: an independent private practice with an academic affiliation. We have the flexibility and efficiency of our own business, but also the opportunity to work with and teach the excellent Yale residents. Candidates interested in pursuing research and educational projects will have an unmatched range of options, including clinical appointments and IRB-approved studies.

We operate at the Yale-New Haven Children's Hospital, with a peerless group of pediatric specialists, and at an outpatient surgery center, where our productivity is very high. The practice also includes three of the most well-respected pediatric otolaryngology nurse practitioners in the business (ask the people you know—they'll confirm it).

It doesn't take much to convince us to go out for a nice meal and a chat, so please contact us if you'd like to hear more. We would love to show you around the area, which includes world-class educational institutions and cultural amenities, natural beauty and recreational opportunities, and close proximity to New York and Boston.

Interested candidates should contact Eric D. Baum, MD (edbaum@yahoo.com).

Connecticut Pediatric Otolaryngology, LLC



**Department of Otolaryngology and
Communication Enhancement**

Boston Children's Hospital



Otology-Neurotology Translational Research Faculty Position

The Department of Otolaryngology and Communication Enhancement at Boston Children's Hospital (BCH) seeks a clinician scientist or full time scientist with a translational research component broadly focused on inner ear function and dysfunction. Candidates may be board certified or board eligible pediatric otolaryngologists or neurotologists who desire to develop a clinical practice with a predominant research focus, or full time research scientists whose research directly impacts the fields of otology and neurotology. An M.D. and/or Ph.D. educational background is required. The position includes an academic appointment as Instructor, Assistant Professor or Associate Professor at Harvard Medical School commensurate with the individual's experience and qualifications.

Applications received by January 15, 2018 will receive full consideration.

Interested candidates should submit a current CV, a two page description of research interests, and three to five reference letters to:

Michael J. Cunningham, MD
Chief, Department of Otolaryngology and
Communication Enhancement
Boston Children's Hospital
300 Longwood Avenue, BCH 3129
Boston, MA 02115

Email: michael.cunningham@childrens.harvard.edu

Boston Children's Hospital and Harvard Medical School are Equal Opportunity/Affirmative Action Employers. Women and minorities are encouraged to apply.



EMPLOYED ENT OPPORTUNITIES – ATLANTA, GA

The Southeast Permanente Medical Group (TSPMG) is seeking two otolaryngologists to join our busy multispecialty practice in metropolitan Atlanta. Applicants should be interested in practicing general otolaryngology and should be board certified or eligible. One of the positions includes a substantial practice in otology (over 50%) for those candidates with this background and interest. Our current group consists of eight otolaryngologists delivering care for a broad spectrum of otolaryngologic diagnoses. Our practice focuses on the patient and the delivery of exceptional quality and service. Our physicians value collaboration in care delivery and understand the importance of work-life balance.

TSPMG is a physician-owned and managed multispecialty group consisting of over 500 physicians working together in a unique integrated care delivery model. Our 300,000+ patient members are insured by Kaiser Permanente. Our medical offices feature state-of-the-art equipment, lab, imaging services and pharmacy. Our contracted hospitals and surgery centers are among the best in the metropolitan Atlanta area.

We offer a competitive salary, generous retirement package, shared call, paid time off, along with health, dental, vision and life insurance, short and long-term disability, relocation allowance, and more.

Atlanta is a thriving southern city and offers something for everyone. Learn about Atlanta life by visiting www.atlanta.com. We are proud to be an EEO/AA employer M/F/D/V. We maintain a drug and nicotine free workplace and perform pre-employment substance abuse and nicotine testing.

For more information please contact Kim Lanzillotti, Senior Recruiter, at kim.g.lanzillotti@kp.org.

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SOUTH FLORIDA ENT ASSOCIATES



South Florida ENT Associates, a fifty-five physician group practice operating in Miami-Dade, Broward and Palm Beach Counties, has immediate openings for full-time ENT Physicians. South Florida ENT Associates is the second largest ENT group in the country and the largest in the state of Florida. We provide full service ENT including Audiology, Hearing Aid Sales, Allergy, Facial Plastics, Robotics and CT services.

We offer an excellent salary/bonus with partnership track, health insurance, paid vacation time, malpractice insurance and CME reimbursement, plus other benefits.

Candidate must have strong clinical knowledge, excellent communication skills, be highly motivated and hardworking.

This position will include both office and hospital settings.

Requirements:

- Board Certified or Eligible preferred
- MD/DO from approved medical/osteopathy school and graduation from accredited residency program in ENT
- Current Florida license
- Bilingual (English/Spanish) preferred
- Excellent communication and interpersonal skills
- F/T - M-F plus call

For more information about us, please visit www.sfenta.com.

Contact Information:

Contact name: Stacey Citrin, CEO
 Phone: (305) 558-3724 • Cellular: (954) 803-9511
 E-mail: scitrin@southfloridaent.com



**Otology & Neurotology
 Faculty Position**

The Department of Otorhinolaryngology-Head & Neck Surgery is recruiting an otologist/neurotologist to join its expanding department. This is a unique opportunity to build a subspecialty academic practice at the country's largest medical center in an urban setting. The ideal candidate will have a focus on clinical practice. The position entails direct contact with both residents and medical students. Clinical research interests are encouraged.

Academic appointment commensurate with experience. Fellowship training in otology/neurotology required. Excellent salary and benefits. Outstanding opportunities for teaching and research.

Please submit your CV and application here: www.ent4.me/recruit

Interest and questions may be directed to:

Martin J. Citardi, MD (chair)
McGovern Medical School
The University of Texas Health Science Center at Houston
Department of Otorhinolaryngology-Head & Neck Surgery
Fax: 713-383-1410 Email: martin.j.citardi@uth.tmc.edu

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Along with nationally recognized partners at Froedtert Hospital and Children's Hospital of Wisconsin, the Department of Otolaryngology and Communication Sciences at the Medical College of Wisconsin seeks outstanding academic faculty at the Assistant Professor rank to join our team.



Full-time academic faculty positions are available that provide competitive compensation and benefits, educational opportunities, and protected research time with dedicated resources. Applicants must be fellowship trained in the sub-specialty, certified or eligible for certification by the American Board of Otolaryngology, and eligible for a Wisconsin license. Current positions are available in:

- Head and Neck Surgical Oncology and Reconstruction
- Pediatric Otolaryngology

Email letter of interest and CV to:
 John S. Rhee, MD, MPH
 John C. Koss Professor and Chairman
 Department of Otolaryngology and Communication Sciences
 Medical College of Wisconsin
 Milwaukee, Wisconsin
jrhee@mcw.edu

The Medical College of Wisconsin is an Equal Opportunity/Affirmative Action Employer.

utmb Health
Otolaryngology

The Department of Otolaryngology at UTMB Health in Galveston, Texas is actively recruiting enthusiastic candidates for two full-time positions.



UTMB is an equal opportunity, affirmative action institution which proudly values diversity. Candidates of all backgrounds are encouraged to apply.

Otologist/Neurotologist

FULL-TIME BC/BE FELLOWSHIP TRAINED FACULTY

This position entails opportunities to participate in all aspects of clinical practice, as well as resident and medical student teaching. The department operates state of the art audiologic suites and a state of the art clinical vestibular laboratory established in collaboration with NASA to support our otologic/neurotologic experience. Clinical research is encouraged but not mandatory.

**Head and Neck Surgical Oncologist/
Microvascular Reconstructive Surgeon**

FULL-TIME BC/BE FELLOWSHIP TRAINED FACULTY

This position entails opportunities to participate in all aspects of clinical practice, as well as resident and medical student teaching. Clinical research is encouraged but not mandatory.

UTMB Health is undergoing rapid growth as exemplified by the building of two cutting-edge surgical hospitals and the acquisition of a third. With a light call schedule and generous benefits, this is an outstanding opportunity in one of the fastest growing geographic regions in the country.

Please direct your Letter of Interest and CV to:

Vicente Resto, MD, PhD, FACS
Physician Executive for Growth

Assoc. Chief Physician Executive for Faculty Group Practice
Chair, Department of Otolaryngology UTMB Health
301 University Boulevard, Galveston, TX 77555-0521

Email: varesto@utmb.edu

Phone: 409-772-2701



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- **OTO News**, your personalized weekly eNewsletter
- Listing in **Find an ENT**
- Access to the **AcademyU[®]** learning platform, which offers over 200 member-discounted education opportunities
- Access to **ENTConnect**, the members-only online community



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The American Academy of Otolaryngology-Head and Neck Surgery (AAO-HNS) is the world's largest organization representing specialists who treat the ear, nose, throat and related structures of the head and neck.